

# Request for Proposal (RFP)

for

SELECTION OF TRAINING COMPANY FOR CAPACITY

BUILDING OF IT INDUSTRY IN SPECIALIZED

TECHNOLOGIES & PLATFORM

PSDP Scheme: Prime Minister's initiative support for IT

startups, Specialized IT Trainings and Venture Capital

Component 3: Capacity Building of IT Industry in Specialized  
Technologies & Platform

August 2024

# Capacity Building of IT Industry in Specialized Technologies & Platform

## Table of Contents

1. INTRODUCTION TO PSEB .....	3
2. INTRODUCTION TO THE PROGRAM.....	3
3. DELIVERABLES .....	4
3.1 Trainers & Trainings.....	4
3.2 Classrooms and Computer Labs .....	5
3.3 Course Content .....	6
3.4 Distribution of Deliverables.....	6
5. PAYMENTS .....	7
6. DOCUMENTS REQUIRED .....	8
7. CORRUPT OR FRAUDULENT PRACTICES BY BIDDER.....	8
8. SUBMISSION OF BIDS.....	8
8.1 Withdrawal of Bid.....	9
8.2 Rejection of Bid.....	9
8.3 Performance of Bidder .....	10
9. EVALUATION CRITERIA.....	10
9.1 Technical Evaluation Criteria .....	10
9.2 Financial Bid Evaluation Criteria.....	15
10. GENERAL TERMS AND CONDITIONS.....	15
11 CHANGE OF SCOPE .....	16
12 FORCE MAJEURE .....	16
13 BIDDER'S QUERIES.....	17
14 PRE-BID MEETING .....	17
15 POINT OF CONTACT. (e-mails) .....	17
16 BID SUBMISSION AND OPENING ADDRESS.....	17
Annexure- I: List of Trainers.....	18
Annexure-II (Lot#01) - Format of Financial Bid.....	19
Annexure-II (Lot#02) - Format of Financial Bid.....	20
Annexure-II (Lot#03) - Format of Financial Bid.....	21
Annexure-III - Integrity PACT .....	22
Annexure-IV - Undertaking for Bidders.....	23
Annexure-V - Format for Performance Security Bond .....	24

# Capacity Building of IT Industry in Specialized Technologies & Platform

## 1. INTRODUCTION TO PSEB

Pakistan Software Export Board (PSEB) is an entity under the Ministry of IT & Telecom mandated to act as one stop shop on behalf of Government of Pakistan and ensuring of sustainable growth, development of the industry and enhancing of IT & ITeS exports. One of the objectives of PSEB is availability of skilled resource equipped with latest technologies for the IT Industry. In order to help increase the employability and to fill the supply gap for industry-ready skilled resource, PSEB under the guidance of Ministry of IT and in consultation with IT Industry is initiating a series of HR development program, one of the said programs is equipping of the IT industry professionals and graduates with latest technologies by the ICT Industry Professionals which will help in enhancing the number and quality of HR workforce available to Pakistan IT & ITeS industry.

## 2. INTRODUCTION TO THE PROGRAM

The objective of the program is to equip the currently enrolled/graduated university students in IT, Computer Science, Software Engineering, Software Development, Web Development, Mathematics, Statistics or related bachelor's degree programs in selective university/ies from HEC recognized universities throughout the country, in the latest IT industry skills.

The program is designed to be launched immediately across multiple universities across the country and ideally be delivered as elective courses for students of 6<sup>th</sup>, 7<sup>th</sup>, and 8<sup>th</sup> semesters, during the length of these semesters and for fresh graduates who have graduated during the last 12 months.

Given the scale and scope of the project, entities /Companies or (preferably) Joint Ventures/Consortiums which may be comprised of IT Training companies/ IT companies/IT industry firms/IT- related organizations/software houses/relevant industry associations, are eligible to participate in the tender.

The interested parties must possess the ability, capability, and capacity to depute relevant industry experienced professionals (ideally computer programmers, solution architects, system architects, system design experts, cloud platform architects, cloud solution designers, software quality assurance professionals, software business analysts, web engineering experts, etc.) and can successfully deliver the proposed courses/trainings/skills mentioned under deliverables within the agreed timeline are invited to submit their proposals in response to this tender.

## 3. DELIVERABLES

### 3.1 **Trainers & Trainings**

Under this program, approximately 20,000 currently enrolled university students in IT, Mathematics and Statistics related bachelor's degree programs will be trained on the latest IT industry-demanding technologies in different lots region wise. The training venues shall be the venues from the HEC recognized universities and IT industry training facilities located across the country through physical and hybrid modes (Physical 70%, Hybrid 30%) Lab attendants will be provided the training company during hybrid mode).

Provide highly qualified IT professionals to train the undergraduate/ graduate students preferably enrolled in 6<sup>th</sup>, 7<sup>th</sup> and 8<sup>th</sup> semesters of IT related bachelor's degree program and fresh graduates for the last 12 months on the following software development platforms, cloud platforms, software technologies & frameworks or other relevant skills including soft skills: -

- i. MERN Stack (ES6 + REACT) – 80 hours of training bootcamp
- ii. Web Engineering Basic (PHP Core, and Code Igniter) – 80 hours of training bootcamp
- iii. Cloud Solution Architecture – 80 hours of training bootcamp
- iv. SQA (Selenium, and Test Complete) – 80 hours of training bootcamp.
- v. Mobile app development (Flutter) – 80 hours of training in each semester.
- vi. MERN Stack (Express, Mongo and Node) - 80 hours of training bootcamp

## Capacity Building of IT Industry in Specialized Technologies & Platform

- vii. Web Engineering Advanced (Laravel, and Yii) – 80 hours of training bootcamp
- viii. Mobile app Development (React Native) – 80 hours of training bootcamp

In addition to the above-mentioned trainings, additional trainings as mentioned in Annexure “A” or those mentioned in P@SHA skill report 2023 may also be imparted. Furthermore, as per the directions of the steering committees more relevant courses may be added in consultation with relevant stakeholders.

Out of above listed programs, PSEB has training content of following 5 streams to immediately launch the training scheme; and can be used by the qualified bidder to deliver the program:

- MERN Stack Development
- Web Engineering
- Cloud Solution Architecture
- Software Quality Assurance
- Mobile App Development

Bidder can also refer the training streams for 80 hours bootcamp of any in- demand programs other than mentioned above.

The selection and quality of the trainers in line with minimum criteria led down under section#4 of the Evaluation Criteria shall be the sole responsibility of the project awardees.

The project awardees shall ensure the availability of selected trainers during the length of courses. In case of any unavoidable circumstance where the trainer is unable to attend the scheduled classes/labs, the project awardees shall ensure the replacement of that trainer within a week without affecting the training hours/schedule.

### a) Students Training

Train 400 batches/bootcamps of IT students studying in HEC recognized universities located throughout the country through both physical & hybrid modes (Physical 70%, Hybrid 30%). Bidder has to get clearance on the mode of delivery. PSEB reserves the right to increase/decrease the required number of batches of students. The number of batches of students, number of students, and the universities will be finalized as per the agreement document between PSEB and the successful bidder. Each student will have the option to take one course.

The training classes of the courses given under clause #3.1 will be distributed in the cities as finalized by PSEB and HEC awardee organization may be consulted in the matter. These trainings shall be executed at the university premises, using the classrooms and computer labs of the universities. Universities include HEC recognized universities offering relevant IT degree programs, as per HEC’s latest rankings. This program is expected to deliver 80 hours of trainings to each of the student batches.

Based on the availability of the funds, demand from the industry, availability of the trainees, participation of the universities, and/or availability of the universities’ premises/facilities, PSEB reserves the right to change the number of the trainees, batches of trainees, numbers of universities, training sessions, for any of the above-listed courses and stations.

### 3.2 Classrooms and Computer Labs

These trainings are to be executed at the well-equipped training facilities, using the classrooms and computer labs of respective venues provided by the selected universities and IT industry training facilities in Karachi, Hyderabad, Lahore, Islamabad, Rawalpindi, Peshawar, Faisalabad, Multan and Quetta. Other venues can be included in consultation with stakeholders and approval of the steering committee.

## Capacity Building of IT Industry in Specialized Technologies & Platform

The classrooms and computer labs facilities, including computers, must be in conditions fit and suitable for the mentioned trainings. PSEB reserves the right to reject any of the classrooms or computer labs that it deems unfit for the purpose. The project awardees must take all steps to ensure safety and sanctity of female project staff and trainees.

### 3.3 Course Content

Provide course contents of international standards for the course mentioned under clause#3.1. The quality of the courseware will be evaluated and approved by PSEB. The course content once procured under this program, will be considered PSEB's property outright, without any limitations of licensing, intellectual property rights, number of reuses, medium of delivery, location, or period of ownership. The project awardee can use the course content available for following, but not limited to 5 training streams with PSEB for immediate delivery of the program:

- MERN Stack Development
- Web Engineering
- Cloud Solution Architecture
- Software Quality Assurance
- Mobile App Development

In case of other tracks / streams bidder will develop and provide training content for PSEB recommended LMS.

### 3.4 Distribution of Deliverables

The deliverables under this project are divided into following three lots:

Lot#	Lot Name	Cities	No. of Batches	Approx. No. of Students
1	Southern Region	Karachi, Hyderabad, Sukkur, Quetta, Jamshoro and etc.	100	5000
2	Central Region	Lahore, Faisalabad, Multan, Bahawalpur, Gujrat, Gujranwala, Sialkot and etc.	200	10,000
3	Northern Region	Islamabad, Rawalpindi, Peshawar, Abbottabad, Muzaffarabad, Bagh, Kotli, Mirpur, Gilgit, Skardu etc.	100	5000

The bidding companies/Joint Ventures/Consortium may participate in the bid for all given lots or for any one of the lots of the training scheme. PSEB reserves the right to split the tender into region wise lots and to award the tenders to the most advantageous bidder. Bids will be evaluated and awarded to the Most Advantageous Bidding company/Joint Venture/Consortium.

PSEB reserves the right to change the number of cities (in addition to above mention list being mandatory delivery cities), the trainees, batches of trainees, numbers of universities, training sessions, for any of the above listed courses, stations and lots, based on the availability of the funds, demand from the industry, availability of the trainees, participation of the universities and/or availability of the universities' premises/facilities as per instructions of the project steering committee.

## Capacity Building of IT Industry in Specialized Technologies & Platform

### 4. PROJECT DELIVERY & DURATION

- a) This project aims to train the information technology/ computing programs graduated/undergraduate students preferably those enrolled in 6<sup>th</sup>, 7<sup>th</sup> and 8<sup>th</sup> semesters studying in HEC recognized universities across the country for 80 hours training program including fresh graduates of last 12 months in the suggested fields/ streams. The universities will ensure student participation, with the collaboration of PSEB.
- b) Delivery period may be extended in case of events beyond the control of the Project Awardees and PSEB. Project awardees shall inform in writing to PSEB of any such event and may request for extension in delivery period at least three (3) weeks prior to the expiry of delivery period otherwise the request for extension will not be accepted.

Based on the availability of the funds, demand from the industry, availability of the trainees, participation of the universities, and/or availability of the universities' premises/facilities, PSEB reserves the right to change the number of the trainees, batches of trainees, numbers of universities, training sessions, for any of the above listed courses, stations/cities and lots.

### 5. PAYMENTS

- a) Advance payment up to 20%, if requested by the awardee, shall be made only against an equal amount of unconditional bank guarantee/Pay-order from a first-class Pakistani bank to the satisfaction of PSEB authorities
- b) The project awardee company/joint venture/consortium lead partner will invoice against the deliverables as per payment schedule to claim the charges incurred against the delivered hours of trainings and payments will be made on fulfilling all the pre-requisites as per terms and conditions led down in the agreement between PSEB and the project awardees.
- c) 10% of the total agreed value of the project shall be submitted as a performance guarantee by the Project Awardee at the time of award of contract. The performance guarantee should be in the form of Bank Guarantee/Bank draft/pay order with validity at least for one calendar year from the date of its issuance. If project timelines are extended beyond one (01) year due to any reason, the project awardees will be bound to get the performance guarantee extended accordingly.
- d) The performance guarantee will be released as governed by the agreement between PSEB and the project awardees, upon submission of a request from the project awardees and PSEB's completion certification/sign-off document.
- e) The payment modalities will be finalized between PSEB and the successful bidder under the contract.

### 6. DOCUMENTS REQUIRED

The bid/proposal must comprise the following documents duly numbered with proper annexures.

- a) Joint Venture/Consortium Agreement with nomination of lead partner.
- b) A concise profile of Company or of each of the consortium/Joint Venture member companies.
- c) Valid Certificate of incorporation for Company/each of Joint Venture/Consortium partner companies or partnership deed as registered under the relevant laws of Pakistan.
- d) Valid and active Income Tax Registration of Company or each of consortium/ Joint Venture member companies.
- e) Valid and active sales tax registration of Company or each Joint Venture/ Consortium member companies from either provincial or federal revenue boards/authorities. The lead organization's registration with FBR for GST and having active status is mandatory.

## Capacity Building of IT Industry in Specialized Technologies & Platform

- f) Submission of undertaking on legal valid and attested stamp paper of Rs. 300/- by Company / or by the lead company of the Joint venture/Consortium that the organization or any of its Joint Venture/Consortium member firm is not blacklisted by any of the provincial or federal government departments, agency, organization, or autonomous body anywhere in Pakistan.
- g) Proof of annual IT export revenue of last 03 years by Company / or by at least 80% of the member companies of the Joint Venture/Consortium.
- h) Audited financial statements, in case of companies and/or Accounts of the Firm duly verified by CEO of the Firm accompanied by income tax return, in case of the Joint Venture/Consortium member company/firm/organization.
- i) Any other document which the applicant deems appropriate to support its proposal for qualification.

### 7. CORRUPT OR FRAUDULENT PRACTICES BY BIDDER.

Any type of corrupt or fraudulent practices or provision of any false information by the bidder will lead to disqualification of the bid and confiscation of the bid security regardless of the price and quality of the product.

### 8. SUBMISSION OF BIDS:

- a) A single-stage two envelope bidding process will be followed. The technical and financial bids shall be in English language and must be submitted online through E-Pad (which is mandatory otherwise bid will not be considered). Earnest money amounting to Rs. 8.00 Million in the shape of Bank Draft / Pay Order shall be in the favor of “Pakistan Software Export Board” must be delivered through courier or dropped at the PSEB office on or before the closing date and time of the bid, copy of the same must be uploaded on E-Pad along with the technical & Financial proposal.
- b) The complete Bid documents shall be submitted online on E-PAD on or before 3<sup>rd</sup> September 2024 at 03:00 pm.
- c) Proposals should be submitted electronically ONLY through EPADS. For registration and training on EPADS or in case of any technical difficulty in using EPADS, prospective bidders may contact PPRA Team, Director MIS Room No.109, 1st Floor, FBC building Sector G-5/2, Islamabad. Contact Number 051-111-137-237.
- d) The proposals must be prepared and submitted in accordance with the instructions in the detailed RFP along with bid security instrument & Proof of Eligibility documents through EPADS latest by **September 3<sup>rd</sup>, 2024 at 03:00 pm**, and will be opened on the same day at 03:30 pm at below mentioned address in the presence of vendors/bidders or their authorized representatives who desires to attend the bid opening session.
- e) Note: Original Bid Security instrument MUST BE submitted to the **undersigned** before closing hours of the bids submission time.
- f) Only those bids will be entertained who applied through EPADS <https://eprocure.gov.pk>
- g) Technical bids only will be opened on the same day at 03:30 pm at below mentioned address in the presence of vendors/bidders or their authorized representatives who desire to attend the bid opening session online or through physical presence. The financial bids will be opened only of those bidders who qualify in technical proposals evaluation. The opening of financial bids will be notified separately once technical evaluation has been completed. Please note that submission date and time will be strictly adhered, and it will be bidders' responsibility to ensure the submission of bid at given date and time.
- h) The quoted prices must remain valid for acceptance up to 90 days from the date of its

## Capacity Building of IT Industry in Specialized Technologies & Platform

opening. The quoted prices should be in Pak Rupees and inclusive of all applicable taxes.

- i) The prices quoted without any tax remarks will be treated as inclusive of all applicable taxes. Any change in Government duties or taxes shall be borne by the successful company/ Joint Venture/Consortium.
- j) The company/ Joint Venture/Consortium selected for the award the contract shall have to submit 10% of total amount as Performance Bond. The performance bond shall be in the shape of Bank Guarantee/Bank Draft / Pay Order in the favor of “Pakistan Software Export Board”.

### 8.1 Withdrawal of Bid.

The bid security will be forfeited if a bidder withdraws the bid after the deadline of bid submission or during the period of bid validity or in the case of a successful bidder fails to sign/accept the Purchase Order/Contract.

### 8.2 Rejection of Bid.

- a) Bids not submitted as per the instructions under clause#8(a&b).
- b) Bid security has not been submitted as per clause#8(a).
- c) Incomplete, conditional, or optional bids will be rejected forthwith.
- d) Bids received after due date & time will not be accepted.
- e) Bids failing to meet the eligibility / evaluation criteria.
- f) Any noncompliance to the terms and conditions of bidding documents.
- g) Company shall be disqualified if financial figures are mentioned in the technical proposal.

### 8.3 Performance of Bidder

- a) PSEB performance monitoring team will be continuously monitoring the satisfactory delivery of the project.
- b) In case of poor performance of the individual trainer as evaluated by PSEB performance monitoring team, the project awardees shall provide the replacement of the same within a week, failing to do so will be considered as an Unattended Complaint.
- c) In case of five (5) absences of the individual trainer from the scheduled training sessions, the project awardees shall provide the replacement of the same within seven working days of the 5<sup>th</sup> absence, failing to do so will be considered as an Unattended Complaint.
- d) PSEB will issue a Poor Performance Certificate to project awardees in case of three Unattended Complaints. PSEB reserves the right to confiscate the performance bond of the project awardees in case of issuance of five (05) Poor Performance Certificates.

## 9. EVALUATION CRITERIA

The evaluation of each Lot shall be carried out individually and independently. The evaluation shall be carried out keeping in view the following criteria:

1. The weightage of Technical Proposal = 80%.
2. The weightage of Financial Proposal = 20%

### 9.1 Technical Evaluation Criteria

The bidding companies/Joint Ventures/Consortium securing 70% or more scores will be considered as technically responsive and subsequently selected for financial bid opening.

## Capacity Building of IT Industry in Specialized Technologies & Platform

### Mandatory Criteria

S. No.	Requirement	Status/ Marks	Documents/Evidence Required
1	Valid and active Income Tax registration of the company/ each of the consortium/Joint Venture member company with FBR	Mandatory	The company/ each of the consortium/ Joint Venture member company with FBR shall provide copy of valid and active NTN certificate
2	Valid and active sales tax registration of company/ each of the consortium/Joint Venture member company	Mandatory	Valid and active Sales Tax registration of Company/each member company of Consortium / Joint Venture from either provincial or federal revenue boards/authorities. The lead organization's registration with FBR for GST and having active status is mandatory .
3	Participating Company having a valid PSEB registration and in case of Joint Venture/Consortium (at least 40% of the Consortium/Joint Venture member companies)	Mandatory	Company / Joint Venture/ Consortium shall provide valid PSEB registration certificate/ certificates
4	Company shall have minimum annual IT/ITeS exports of \$200,000 for each of the last three financial years as per the records of SBP and in case of Joint venture/Consortium at least 60% of the annual IT/ITeS exports must pertain with lead bidder.	Mandatory	Company / lead bidder of the Joint Venture/Consortium shall provide proofs of IT exports.
5	A certificate by Company or in case of joint venture/consortium by the lead bidder that any company/organization which is part of the Consortium/Joint Venture, is/are not blacklisted by any Government Department, or public sector organization in Pakistan.	Mandatory	The Company /lead bidder of the Joint Venture/consortium shall provide undertaking on Rs. 100 stamp paper.
6	Company / lead company of the Joint Venture/Consortium firms must be in operations of IT/ITeS business for the last three (03) years.	Mandatory	Company / Joint Venture/ Consortium member firms shall provide proof of date of its establishment like copy of registration with a competent authority of either federal or provincial for doing IT/ITeS Business.
7	Minimum number of technical professionals available to execute trainings under this project = 50 trainer against each Lot.	Mandatory	Provide details as per annexure-I

## Capacity Building of IT Industry in Specialized Technologies & Platform

8	Accumulated annual revenues of the Company /Joint Venture/Consortium shall not be less than USD 200,000 for each of the last 03 yea rs.	Mandatory	Audited financial statements of company's Accounts accompanied by income tax return duly verified by CEO of the company.  In case of joint venture/ consortium, audited accounts / income tax returns of each member company shall be submitted with a technical proposal.
9.	Company /Consortium/Joint Venture must ensure its capacity to deliver program all the cities mentioned (or added) against the respective Lot/Lots it is applying for.	Mandatory	Undertaking by Company/ Consortium / Joint Venture members regarding presence in the mentioned cities
10	Undertaking that the firm/company is not blacklisted by any other firm and/or government department.	Mandatory	Undertaking on the stamp paper of Rs. 100/- that the firm/company is not blacklisted by any other firm and/or government department.

### Evaluation Criteria

Sr. No	Requirement	Status/ Marks	Documents/Evidence Required	
1.	Financial Position	50 Marks	Audited financial statements of company's Accounts accompanied by income tax return duly verified by CEO of the organization/Firm.  In case of joint venture/ consortium, audited accounts / income tax returns of each member company shall be submitted with a technical proposal.  Accumulated audited financial position of the Company/ Consortium/Joint Venture for each of last 03 years will be considered and evaluated against each Lot as mentioned under clause#3.4	
	Revenue Slabs			Marks
	Annual accumulated revenue of the Company/Joint Venture companies more than PKR 301 million and up to PKR 400 million or more			50
	Annual accumulated revenue of the company/Joint Venture more than PKR 151 million And up to 300 million			40
	Annual accumulated revenue of the company/Joint Venture PKR 150 million and up to 100 million	20		
2.	Number of technical professionals available to execute trainings each Lot.	50 Marks	Company/Consortium/Joint Venture shall provide details of the technical/training Human Resource of its members to be engaged in the project as per Annex - I	
	71- 90 and above professionals			50
	50-70 Professionals			40
	Up to 50 professionals			30

## Capacity Building of IT Industry in Specialized Technologies & Platform

	<p>The minimum qualification and experience criteria for the trainer shall be as follows:</p> <p><b>Minimum Qualification:</b> 14 years of education with bachelor's degree from HEC recognized local university, or International university in IT/Computer Science/Software Engineering and relevant programs.</p> <p>Experience: Minimum three (03) Years' Experience in; developing software, IT system architect, IT system design, software development consultancy, software quality assurance, software business analysis, web development, mobile development, cloud architect, cloud platform architect, database design, database architect, database design consultancy, preferably, but not limited to the technologies listed under clause#3.1</p>		.
3.	<p>Presentation on training methodology and program execution plan including: -</p> <ul style="list-style-type: none"> <li>• Their methods for tracking participants' career progression post-training.</li> <li>• Provision of guidance to students for obtaining certifications from international bodies.</li> <li>• How they plan to accommodate and support students with special needs.</li> </ul>	40 Marks	<p>The bidder shall present program planning, execution, monitoring, training methodology, trainers' selection/retention/replacement processes, work breakdown structure (WBS), etc. to ensure the delivery of project's objective within given scope and timelines. Along with methods and ideas to track participants' career progression post-training and Provision of guidance to students for obtaining certifications from international bodies. And how they plan to accommodate and support students with special needs</p>
4	<p>Any value addition specific to this project in terms of investment and long-term sustainability etc.</p>	10 Marks	<p>The bidder shall provide detail of value additions which can strengthen the delivery of these trainings beyond the scope of this program on sustainable basis.</p>
5.	<p>Evidence of previous training programs of similar nature with feedback from the users/customers. Percentage of Trainees employed from previous training programs</p>	10 Marks	<p>Bidders should provide evidence of at least two training programs offered to 2,000 participants, including feedback from these participants/organizations to whom services were provided</p>

## Capacity Building of IT Industry in Specialized Technologies & Platform

6.	Bidder having Trainers with national /international certification/training in the relevant training-related system.	10 Marks	Evidence of trainers having national /international certification/training in training related systems
7.	Number of companies (in case of consortium) the consortium/Joint Venture against all lots / each Lot. Each Consortium/Joint Venture Member Company = 3 Marks.	30 Marks	The bidders shall provide concise profiles of each of the Consortium/Joint Venture member companies, mentioning: Year of establishment Similar Programs delivered
Total Marks		200 Marks	

### 9.2 Financial Bid Evaluation Criteria

The financial bids of only technically qualified bidding companies/ Joint Venture/Consortium will be opened. The pricing shall include all applicable taxes, rates, duties, tolls, fees etc.

The evaluation of financial bids will be calculated as follows:

- The weightage of financial proposal is 20% in total score.
- The financial weightage will be calculated by the formula as given below:  
= (lowest bid/bid offered) \*20

The score achieved by a bidder will be aggregated as follows:

Total score obtained by a bidder = Technical weightage + Financial weightage

Each Lot will be evaluated individually as well as collectively, and the contract shall be awarded independently to the bidder who achieved the maximum points from Total Score and shall be considered a Most Advantageous Bidder

PSEB will not make ANY payments not quoted in the bid. Please use

Annexure-II to develop financial proposal against each Lot of separate regions.

### 10. GENERAL TERMS AND CONDITIONS.

- a. In case the selected bidders do not accept the Purchase Order/Contract, their bid security will be confiscated, and a poor performance certificate will be issued to the vendor.
- b. If there is a difference between the unit price and total price for any items quoted in the bid, the unit price of that/those items shall prevail and the decision of PSEB in this regard shall be final.
- c. Total prices must conform to the individual prices of all the items quoted and delivered.
- d. The quoted prices will be considered inclusive of all overhead costs (seen or unforeseen), required for the successful delivery of the project.
- e. Participating bidders are requested to avoid from all overt & covert activities that shall create any doubt that leads towards ambiguity in the tendering process and tender opening session.
- f. The successful companies/ Joint Ventures/Consortiums against all/respective Lots will sign Integrity Pact with PSEB (draft attached as Annex-III).
- g. PSEB reserves the right to accept or reject any bid and to annul the bidding process and reject all bids at any time prior to award of contract, without thereby incurring any liability to the effected bidder or bidders.

## Capacity Building of IT Industry in Specialized Technologies & Platform

- h. PSEB may terminate the Contract at any time by giving written notice to the bidder if the bidder becomes bankrupt or otherwise insolvent.
- i. If the bidder is unable to fulfill its obligations as mentioned in the work plan and withdraws from the project, PSEB shall terminate the contract by issuing a written notice and shall forfeit the security deposit (bid bond amount).

### 11 CHANGE OF SCOPE

At any time prior to the deadline for submission of bids, PSEB may, for any reason whether at its own initiative or in response to a clarification requested by a prospective Bidder, amend the Tender. Amendments will be provided in the form of Addenda to the Tender and will be uploaded on E-Pad. Bidders are therefore requested to keep following the tender details/info on E-Pad for any such addenda, and it will be assumed that the amendments contained in such addenda will have been taken into account by the Bidder in its bid.

### 12 FORCE MAJEURE

If either party is temporarily rendered unable, wholly or in part by Force Majeure to perform its duties or accept performance by the other party under the Contract it is agreed that on such party, giving notice with full particulars in writing of such Force Majeure to the other party within 14 (fourteen) days after the occurrence of the cause relied on, then the duties, of such party as far as they are affected by such Force Majeure shall be suspended during the continuance of any inability so caused but for no longer period and such cause shall as far as possible be removed with all reasonable speed. Neither party shall be responsible for delay caused by Force Majeure.

The terms "Force Majeure" as used herein shall mean Acts of God, strikes, lockouts or other industrial disturbance, act of public enemy, war, blockages, insurrections, riots, epidemics (including operational disruptions due to government imposed COVID-19 restrictions), landslides, earthquakes, fires, storms, lightning, flood, washouts, government imposed restrictions due to environmental hazards, civil disturbances, explosion, Governmental Export/Import Restrictions, Government actions/restrictions due to economic and financial hardships, change of priorities and any other causes similar to the kind herein enumerated or of equivalent effect, not within the control of either party and which by the exercise of due care and diligence either party is unable to overcome.

The terms of this Contract shall be extended for such period of time as may be necessary to complete the work which might have been accomplished but for such suspension. If either party is permanently prevented wholly or in part by Force Majeure for period exceeding 4 (four) months from performing or accepting performance, the party concerned shall have the right to terminate this Contract immediately giving notice with full particulars for such Force Majeure in writing to the other party, and in such event, the other party shall be entitled to compensation for an amount to be fixed by negotiations and mutual agreement.

If a Force Majeure situation arises, the Bidder shall promptly notify PSEB in writing of such conditions and the cause thereof. Unless otherwise directed by PSEB in writing, the bidder shall continue to perform its obligations under the Contract as far as is reasonably practicable and shall seek all reasonable alternative means for performance not prevented by the Force Majeure

Capacity Building of IT Industry in Specialized Technologies & Platform event.

13 BIDDER'S QUERIES.

Any queries by the Bidders must be uploaded on E-Pad, at least two (2) working days before the deadline of the bid submission, otherwise PSEB will not be liable to respond.

14 PRE-BID MEETING

A pre-bid meeting will be held on 13<sup>th</sup> August 2024 at **03:00** pm to address the queries of intended bidders. Please use following link to join pre-bid meeting.

<https://zoom.us/j/91251775787?pwd=fo5GIs2jhNeoLGOtsP63RyCMu7QYdb.1>

15 POINT OF CONTACT. (e-mails)

To: [mushoaib@pseb.org.pk](mailto:mushoaib@pseb.org.pk)

Copy to: [rsukhera@pseb.org.pk](mailto:rsukhera@pseb.org.pk)

16 BID SECURITY SUBMISSION AND OPENING ADDRESS.

Manager Administration  
Pakistan Software Export Board  
6<sup>th</sup> Floor, Plot no 61 State Life Tower Blue Area, Islamabad

## Capacity Building of IT Industry in Specialized Technologies & Platform

### Capacity Building of IT Industry in Specialized Technologies & Platform

#### Annexure- I: List of Trainers

Sr#	Name of Trainer	CNIC	Mobile Number	Email	Qualification	Certification (if any)	Company associated with	Years of Experience	Area of Expertise	LinkedIn Profile link
1										
2										
3										
4										

Please add as many records as required. The links to the linked-in profiles are mandatory.



Capacity Building of IT Industry in Specialized Technologies & Platform

Capacity Building of IT Industry in Specialized Technologies & Platform  
Annexure-II (Lot#01) - Format of Financial Bid

Cost offered below will be considered as inclusive of all type of charges and taxes. It shall also be inclusive of all type of supplies and services required as per tender documents. The cost of training shall be quoted on per trainer basis and must include the cost of IT professionals/trainers for all two cities given under clause#3.4 as per following format:

Lot #01 (Southern Region)

Sr. No	Description	Details	No. of Trainers	Cost of Training / Trainer (PKR)				Total Cost PKR.
				Duration (in hours)	Cost/Trainer/hour	GST	Unit Cost including GST/trainer/ hour	
1.	Trainers for Student Training Program	100 batches of Students Total number of students 5000						
GRAND TOTAL								

Note: Based on the availability of the funds, demand from the industry and/or availability of the trainees, PSEB reserves the right to change the number of the trainees, and other listed items for any of the above listed courses and stations.

Authorized Signature/Stamp

Date \_\_\_\_\_

## Capacity Building of IT Industry in Specialized Technologies & Platform

### Capacity Building of IT Industry in Specialized Technologies & Platform

#### Annexure-II (Lot#02) - Format of Financial Bid

Cost offered below will be considered as inclusive of all type of charges and taxes. It will also be inclusive of all type of supplies and services required as per tender documents. The cost of training shall be quoted on per trainer basis, and must include the cost of IT professionals/trainers for all cities given under clause#3.4 as per following format:

#### Lot #02 (Central Region)

Sr. No	Description	Details	No. of Trainers	Cost of Training / Trainer (PKR)				Total Cost PKR.
				Duration (in hours)	Cost/Trainer/hour	GST	Unit Cost including GST/trainer/ hour	
1.	Trainers for Student Training Program	200 batches of Students total number of students 10,000						
GRAND TOTAL								

Note: Based on the availability of the funds, demand from the industry and/or availability of the trainees, PSEB reserves the right to change the number of the trainees, and other listed items for any of the above listed courses and stations.

Authorized Signature/Stamp

Date \_\_\_\_\_

## Capacity Building of IT Industry in Specialized Technologies & Platform

### Capacity Building of IT Industry in Specialized Technologies & Platform Annexure-II (Lot#03) - Format of Financial Bid

Cost offered below will be considered as inclusive of all type of charges and taxes. It will also be inclusive of all type of supplies and services required as per tender documents. The cost of training shall be quoted on per trainer basis, and must include the cost of IT professionals/trainers for all cities given under clause#3.4 as per following format:

#### Lot#03 (Northern Region)

Sr. No	Description	Details	No. of Trainers	Cost of Training / Trainer (PKR)				Total Cost PKR.
				Duration (in hours)	Cost/Trainer/hour	GST	Unit Cost including GST/trainer/hour	
1.	Trainers for Student Training Program	100 batches of Students, Total number of students 5000						
GRAND TOTAL								

Note: Based on the availability of the funds, demand from the industry and/or availability of the trainees, PSEB reserves the right to change the number of the trainees, and other listed items for any of the above listed courses and stations.

Authorized Signature/Stamp

Date \_\_\_\_\_

Annexure-III - Integrity PACT

(To be submitted on Legal Stamp Paper for successful bidder only)

Affidavit

Tender Number: \_\_\_\_\_

Date: \_\_\_\_\_

Tender Value: \_ Tender Title:

\_\_\_\_\_ [name of Firm] hereby declares that it has not obtained or induced the procurement of any contact, right, interest, privilege or other obligation or benefit from Government of Pakistan or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice. Without limiting the generality of the foregoing, [name of firm] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of contact, right, interest, privilege or other obligation or benefit in whatsoever form from Purchaser, except that which has been expressly declared pursuant hereto.

[The Firm/Contractor] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with the Purchaser and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty / support. [The Firm/Contractor] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty / support. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to the Purchaser under any law, contract or other instrument, be voidable at the option of the Purchaser.

Notwithstanding any rights and remedies exercised by the Purchaser in this regard, [the Firm/Contractor] agrees to indemnify the Purchaser for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to the Purchaser in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Firm/Contractor] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from the Purchaser

Authorized Signature & Stamp

Subscribed and sworn to me this \_\_\_\_\_. Day of \_\_\_\_\_ 20\_\_\_\_  
Verified by the Notary Public

Annexure-IV - Undertaking for Bidders

(To be Provided on Judicial Stamp Paper)

It is hereby solemnly confirmed that the undertaking is submitted in respect of PSEB's tender titled "Capacity Building of IT Industry in Specialized Technologies & Platform".

a. Declaration

It is to certify that I have read, clearly understood, and agreed upon to all the terms and conditions mentioned in the tender documents. Further, I certify that all of the information provided e.g. (certificates, etc.) in our bid is true and accurate and genuine. If at any stage the information provided is found to be false than I/We and my firm shall be held accountable, and our bid shall be rejected.

b. Statement for Non-Blacklisting

I, \_\_\_\_\_ s/o Mr. \_\_\_\_\_, Designation of M/s \_\_\_\_\_ holding CNIC # \_\_\_\_\_ hereby confirms that our firm/company is not blacklisted by any Ministry / Division / Department of the Government / Semi government / Autonomous body of Federal or Provincial Government in Pakistan.

Annexure-V - Format for Performance Security Bond

PERFORMANCE BOND GUARANTEE Date\_\_\_\_\_

To: Pakistan Software Export Board (PSEB)  
6<sup>th</sup> Floor Plot no 61 State Life Tower Blue  
Area Islamabad.

SIR,

1. Bank Guarantee Number:
  2. Contract/Purchase Order No:
  3. Name of Guarantor:
  4. Address of Guarantor:
  5. Amount of Guarantee in relevant currency:
  6. Amount in words:
  7. Date of Expiry of Guarantee:
- 

Whereas your good self have entered into Contract/Purchase Order No. with (vendor name with address) of hereinafter referred to as our customer and that one of the conditions of the Contract/Purchase Order is the submission of unconditional Bank Guarantee by our customer to your good self for a sum of (Amount in figure and words). In compliance with this stipulation of contract/Purchase Order, we hereby agree and undertake as under: -

- a. To pay you unconditionally on demand and/or without any reference to our customer an amount not exceeding the sum of Rs/or relevant currency (amount in figure) as would be mentioned in your written Demand Notice.
- b. To keep this Guarantee in force till (expiry date).
- c. That we shall inform your office regarding termination of the validity of this Bank Guaranty one clear month before the actual expiry date of Guarantee.
- d. That with the consent of our customer you may amend/alter any term/clause of contract/Purchase Order or add/delete any term/clause to/from this contract/Purchase Order without making any reference to us. We do not reserve any right to receive any such amendment/alteration or addition/deletion provided such like actions do not increase our monetary liability under this Bank Guaranty which shall be limited only to Rs/or relevant currency (Amount in figure and words).
- e. That the Bank Guarantee herein before given shall not be affected by any change in the constitution of the Bank or Customer/Seller or Vendor. That this is unconditional Bank Guarantee, which shall be en-cashed on sight on presentation without any reference to our customer/seller or vendor. Bank Guarantee will not be released unless No Objection Certificate (NOC) is provided by Headquarter PSEB Procurement Department.

Authorized Signature/Stamp  
Date\_\_\_\_\_

### Annexure A

<b>Skilling</b>		
#	Category	Stacks
1	Web Development	<i>Javascript Fullstack (e.g. MEAN/MERN)</i>
		<i>.Net + Angular / React</i>
		<i>Java + Angular / React</i>
		<i>Python / Django + Angular / React</i>
		<i>PHP + Angular / React</i>
	Automation & Software	
2	Testing	<i>Selenium, ISTQB, Test Complete</i>
3	Mobile Development	<i>React Native, Android Java, iOS Objective C, iOS SWIFT</i>
4	Database	<i>Relational Database (Oracle 12c, MSQl, MySql, DB2, Postgres)</i>
		<i>Non-relational Databases (MongoDB, Cassanda)</i>
5	UI / UX	<i>UI / UX (Indesign, Captivate, Adobe Photoshop, Figma)</i>
6	Games & Art	<i>Game Development (Unity / Unreal)</i>
		<i>2D (Photoshop / Illustrator)</i>
		<i>3D Art (Autodesk / Blender)</i>
	Cloud Solutions	
7	Architecture	<i>AWS, Azure</i>
<b>Reskilling</b>		
1	CRM – Tool	<i>Salesforce</i>
	ERP	<i>SAP, Microsoft Dynamics 365, Workday, Services Now</i>
2	Data Analyst Tools	<i>Power BI, Tableau, Qlik</i>
<b>Upskilling</b>		
1	Cloud Tool Trainings	<i>Advanced Cloud Technology (Docker, Kubernetes, Redis, ElasticSearch),</i>
		<i>Devops Tools (Jenkins, Azure DevOps, AWS Codepipeline, Ansible, Terraform)</i>
2	Cloud Certifications	<i>AWS Developer Certifications, Microsoft Azure Certifications</i>
		<i>Data Warehouses (Redshift, Snowflake, Hadoop), Heroku</i>
3	Project Management – Certifications	<i>Agile, Scrum, PMP, Asana, Trello, Jira</i>
4	Professional Communication	<i>Soft Skills, Business Development</i>

## Draft List of Selected Universities

Sr. No	University	Category	City	Province
01	Abasyn University, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
02	Abasyn University, Peshawar (Sub Campus, Islamabad)	Sub Campus	Islamabad	Federal
03	Abbottabad University of Science & Technology (AUST), Abbottabad	Main Campus	Abbottabad	Khyber Pakhtunkhwa
04	Abdul Wali Khan University, Mardan	Main Campus	Mardan	Khyber Pakhtunkhwa
05	Abdul Wali Khan University, Mardan (Sub Campus, Mardan)	Sub Campus	Mardan	Khyber Pakhtunkhwa
06	Air University, Islamabad	Main Campus	Islamabad	Federal
07	Air University, Islamabad (Sub Campus, Kamra)	Sub Campus	Kamra	Punjab
08	Air University, Islamabad (Sub Campus, Multan)	Sub Campus	Multan	Punjab
09	Allama Iqbal Open University (AIOU), Islamabad	Main Campus	Islamabad	Federal
10	Bacha Khan University, Charsadda	Main Campus	Charsadda	Khyber Pakhtunkhwa
11	Bahauddin Zakariya University, Multan	Main Campus	Multan	Punjab
12	Bahria University, Islamabad	Main Campus	Islamabad	Federal
13	Bahria University, Islamabad (Sub Campus, Karachi)	Sub Campus	Karachi	Sindh
14	Bahria University, Islamabad (Sub Campus, Lahore)	Sub Campus	Lahore	Punjab
15	Balochistan University of Engineering & Technology, Khuzdar	Main Campus	Khuzdar	Balochistan
16	Balochistan University of Information Technology, Engineering and Management Sciences, Quetta	Main Campus	Quetta	Balochistan
17	Beaconhouse National University, Lahore	Main Campus	Lahore	Punjab
18	Begum Nusrat Bhutto Women University, Sukkur	Main Campus	Sukkur	Sindh
19	Benazir Bhutto Shaheed University Lyari, Karachi	Main Campus	Karachi	Sindh
20	Capital University of Science and Technology, Islamabad	Main Campus	Islamabad	Federal
21	CECOS University of Information Technology and Emerging Sciences, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
22	Cholistan University of Veterinary and Animal Sciences, Bahawalpur	Main Campus	Bahawalpur	Punjab
23	City University of Science and Information Technology, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
24	COMSATS University, Islamabad	Main Campus	Islamabad	Federal
25	COMSATS University, Islamabad (Sub Campus, Abbottabad)	Sub Campus	Abbottabad	Khyber Pakhtunkhwa
26	COMSATS University, Islamabad (Sub Campus, Attock)	Sub Campus	Attock	Punjab
27	COMSATS University, Islamabad (Sub Campus, Lahore)	Sub Campus	Lahore	Punjab
28	COMSATS University, Islamabad (Sub Campus, Sahiwal)	Sub Campus	Sahiwal	Punjab
29	COMSATS University, Islamabad (Sub Campus, Vehari)	Sub Campus	Vehari	Punjab
30	COMSATS University, Islamabad (Sub Campus, Wah Cantonment)	Sub Campus	Wah Cantonment	Punjab
31	Dadabhoy Institute of Higher Education, Karachi	Main Campus	Karachi	Sindh
32	Dawood University of Engineering & Technology, Karachi	Main Campus	Karachi	Sindh
33	DHA Suffa University, Karachi	Main Campus	Karachi	Sindh
34	DHA Suffa University, Karachi (Sub Campus, Karachi)	Sub Campus	Karachi	Sindh
35	Emaan Institute Of Management & Sciences, Karachi	Main Campus	Karachi	Sindh
36	Emerson University, Multan	Main Campus	Multan	Punjab
37	FATA University, Kohat	Main Campus	Kohat	Khyber Pakhtunkhwa
38	Fatima Jinnah Women University, Rawalpindi	Main Campus	Rawalpindi	Punjab
39	Federal Urdu University of Arts, Sciences & Technology	Main Campus	Karachi	Sindh
40	Federal Urdu University of Arts, Sciences & Technology (Sub Campus, Islamabad)	Sub Campus	Islamabad	Federal
41	Forman Christian College, Lahore	Main Campus	Lahore	Punjab
42	Foundation University, Islamabad	Main Campus	Islamabad	Federal
43	Ghazi National Institute of Engineering and Sciences, Dera Ghazi Khan	Main Campus	Dera Ghazi Khan	Punjab
44	Ghulam Ishaq Khan Institute of Engineering Sciences & Technology, Topi	Main Campus	Topi	Khyber Pakhtunkhwa

## Draft List of Selected Universities

Sr. No	University	Category	City	Province
45	Gomal University, D.I. Khan	Main Campus	Dera Ismail Khan	Khyber Pakhtunkhwa
46	Government College for Women University, Faisalabad	Main Campus	Faisalabad	Punjab
47	Government College for Women University, Sialkot	Main Campus	Sialkot	Punjab
48	Government College University, Faisalabad	Main Campus	Faisalabad	Punjab
49	Government College University, Hyderabad	Main Campus	Hyderabad	Sindh
50	Government College University, Lahore	Main Campus	Lahore	Punjab
51	Government Sadiq College Women University, Bahawalpur	Main Campus	Bahawalpur	Punjab
52	Habib University, Karachi	Main Campus	Karachi	Sindh
53	Hamdard University, Karachi	Main Campus	Karachi	Sindh
54	Hamdard University, Karachi (Sub Campus, Islamabad)	Sub Campus	Islamabad	Federal
55	Hazara University, Dodhial, Mansehra	Main Campus	Mansehra	Khyber Pakhtunkhwa
56	Hazara University, Dodhial, Mansehra (Sub Campus, Battagram)	Sub Campus	Battagram	Khyber Pakhtunkhwa
57	HITEC University, Taxila	Main Campus	Taxila	Punjab
58	Ibadat International University, Islamabad	Main Campus	Islamabad	Federal
59	ILMA University, Karachi	Main Campus	Karachi	Sindh
60	Imperial College of Business Studies, Lahore	Main Campus	Lahore	Punjab
61	Indus Valley School of Art and Architecture, Karachi	Main Campus	Karachi	Sindh
62	Indus University, Karachi	Main Campus	Karachi	Sindh
63	Information Technology University, Lahore	Main Campus	Lahore	Punjab
64	Institute for Art and Culture	Main Campus	Lahore	Punjab
65	Institute of Business Administration, Karachi	Main Campus	Karachi	Sindh
66	Institute of Business Management, Karachi	Main Campus	Karachi	Sindh
67	Institute of Management Science, Peshawar (IMS)	Main Campus	Peshawar	Khyber Pakhtunkhwa
68	Institute of Management Sciences, Lahore	Main Campus	Lahore	Punjab
69	Institute of Southern Punjab, Multan	Main Campus	Multan	Punjab
70	Institute of Space Technology, Islamabad (IST)	Main Campus	Islamabad	Federal
71	Institute of Space Technology, Islamabad (IST) (Sub Campus, Kahuta)	Sub Campus	Kahuta	Punjab
72	International Institute of Science, Arts and Technology, Gujranwala	Main Campus	Gujranwala	Punjab
73	International Islamic University, Islamabad	Main Campus	Islamabad	Federal
74	Iqra National University, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
75	Iqra National University, Peshawar (Sub Campus, Swat)	Sub Campus	Swat	Khyber Pakhtunkhwa
76	Iqra University, Karachi	Main Campus	Karachi	Sindh
77	Iqra University, Karachi (Sub Campus, Islamabad)	Sub Campus	Islamabad	Federal
78	Islamia College University, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
79	Islamia University, Bahawalpur	Main Campus	Bahawalpur	Punjab
80	Islamia University, Bahawalpur (Sub Campus, Bahawalnagar)	Sub Campus	Bahawalnagar	Punjab
81	Islamia University, Bahawalpur (Sub Campus, Bahawalpur)	Sub Campus	Bahawalpur	Punjab
82	Isra University, Hyderabad	Main Campus	Hyderabad	Sindh
83	Jinnah University for Women, Karachi	Main Campus	Karachi	Sindh
84	Karachi Institute of Economics & Technology, Karachi	Main Campus	Karachi	Sindh
85	Karachi Institute of Economics & Technology, Karachi (Sub Campus, Karachi)	Sub Campus	Karachi	Sindh
86	Karakorum International University, Gilgit, Gilgit Baltistan	Main Campus	Gilgit	Gilgit-Baltistan
87	KASB Institute of Technology, Karachi	Main Campus	Karachi	Sindh
88	Khushal Khan Khattak University, Karak	Main Campus	Karak	Khyber Pakhtunkhwa
89	Khwaja Fareed University of Engineering and Information Technology, Rahim Yar Khan	Main Campus	Rahim Yar Khan	Punjab
90	Kinnaird College for Women, Lahore	Main Campus	Lahore	Punjab
91	Kohat University of Science and Technology, Kohat	Main Campus	Kohat	Khyber Pakhtunkhwa
92	Kohat University of Science and Technology, Kohat (Sub Campus, Hangu)	Sub Campus	Hangu	Khyber Pakhtunkhwa

## Draft List of Selected Universities

Sr. No	University	Category	City	Province
93	Kohsar University, Murree	Main Campus	Murree	Punjab
94	Lahore College for Women University, Lahore	Main Campus	Lahore	Punjab
95	Lahore Garrison University, Lahore	Main Campus	Lahore	Punjab
96	Lahore Leads University, Lahore	Main Campus	Lahore	Punjab
97	Lahore University of Management Sciences (LUMS), Lahore	Main Campus	Lahore	Punjab
98	Lasbela University of Agriculture, Water and Marine Sciences, Lasbela	Main Campus	Uthal	Balochistan
99	Mehran University of Engineering & Technology, Jamshoro	Main Campus	Jamshoro	Sindh
100	Millennium Institute of Technology & Entrepreneurship, Karachi	Main Campus	Karachi	Sindh
101	Minhaj University, Lahore	Main Campus	Lahore	Punjab
102	Mir Chakar Khan Rind University	Main Campus	Sibi	Balochistan
103	Mir Chakar Khan Rind University of Technology	Main Campus	Dera Ghazi Khan	Punjab
104	Mirpur University of Science and Technology (MUST), AJ&K	Main Campus	Mirpur	AJ&K
105	Mohi-ud-Din Islamic University, AJK	Main Campus	Tarar Khal	AJ&K
106	Muhammad Ali Jinnah University, Karachi	Main Campus	Karachi	Sindh
107	Muhammad Nawaz Shareef University of Agriculture, Multan	Main Campus	Multan	Punjab
108	Muhammad Nawaz Sharif University of Engineering & Technology, Multan, Punjab, Pakistan	Main Campus	Multan	Punjab
109	Muslim Youth University, Islamabad	Main Campus	Islamabad	Federal
110	National College of Business Administration & Economics, Lahore	Main Campus	Lahore	Punjab
111	National Textile University, Faisalabad	Main Campus	Faisalabad	Punjab
112	National University of Computer and Emerging Sciences, Islamabad (Sub Campus, Faisalabad)	Sub Campus	Faisalabad	Punjab
113	National University of Computer and Emerging Sciences, Islamabad (Sub Campus, Islamabad)	Sub Campus	Islamabad	Federal
114	National University of Computer and Emerging Sciences, Islamabad (Sub Campus, Karachi)	Sub Campus	Karachi	Sindh
115	National University of Computer and Emerging Sciences, Islamabad (Sub Campus, Lahore)	Sub Campus	Lahore	Punjab
116	National University of Computer and Emerging Sciences, Islamabad (Sub Campus, Peshawar)	Sub Campus	Peshawar	Khyber Pakhtunkhwa
117	National University of Modern Languages, Islamabad (NUML)	Main Campus	Islamabad	Federal
118	National University of Modern Languages, Islamabad (NUML) (Sub Campus, Multan)	Sub Campus	Multan	Punjab
119	National University of Technology (NUTECH), Islamabad	Main Campus	Islamabad	Federal
120	Nazeer Hussain University, Karachi	Main Campus	Karachi	Sindh
121	NED University of Engineering & Technology, Karachi	Main Campus	Karachi	Sindh
122	Newport Institute of Communications & Economics, Karachi (Sub Campus, Karachi)	Sub Campus	Karachi	Sindh
123	NFC Institute of Engineering & Technology, Multan	Main Campus	Multan	Punjab
124	Northern University, Nowshera	Main Campus	Nowshera	Khyber Pakhtunkhwa
125	Pak Austria Fachhochschule Institute of Applied Sciences and Technology, Haripur	Main Campus	Haripur	Khyber Pakhtunkhwa
126	Pakistan Institute of Engineering & Applied Sciences (PIEAS), Islamabad	Main Campus	Islamabad	Federal
127	Pir Mehr Ali Shah Arid Agriculture, University Rawalpindi	Main Campus	Rawalpindi	Punjab
128	Preston University, Karachi	Main Campus	Karachi	Sindh
129	Qarshi University, Lahore	Main Campus	Lahore	Punjab
130	Quaid-e-Awam University of Engineering, Sciences & Technology, Nawabshah	Main Campus	Nawabshah	Sindh
131	Quaid-i-Azam University, Islamabad	Main Campus	Islamabad	Federal
132	Qurtaba University of Science and Information Technology, D.I. Khan	Main Campus	Dera Ismail Khan	Khyber Pakhtunkhwa
133	Qurtaba University of Science and Information Technology, D.I. Khan (Sub Campus, Peshawar)	Sub Campus	Peshawar	Khyber Pakhtunkhwa
134	Rawalpindi Women University, Rawalpindi	Main Campus	Rawalpindi	Punjab
135	Riphah International University, Islamabad	Main Campus	Islamabad	Federal
136	Riphah International University, Islamabad (Sub Campus, Lahore)	Sub Campus	Lahore	Punjab
137	Salim Habib University, Karachi	Main Campus	Karachi	Sindh
138	Salim Habib University, Karachi (Former Barret Hodgson University, Karachi)	Main Campus	Karachi	Sindh

## Draft List of Selected Universities

Sr. No	University	Category	City	Province
139	Sardar Bahadur Khan Women University, Quetta	Main Campus	Quetta	Balochistan
140	Sardar Bahadur Khan Women University, Quetta (Sub Campus, Khuzdar)	Sub Campus	Khuzdar	Balochistan
141	Sardar Bahadur Khan Women University, Quetta (Sub Campus, Nushki)	Sub Campus	Nushki	Balochistan
142	Sarhad University of Science and Information Technology, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
143	Shah Abdul Latif University, Khairpur	Main Campus	Khairpur	Sindh
144	Shah Abdul Latif University, Khairpur (Sub Campus, Ghotki)	Sub Campus	Ghotki	Sindh
145	Shah Abdul Latif University, Khairpur (Sub Campus, Shahdadkot)	Sub Campus	Shahdadkot	Sindh
146	Shaheed Benazir Bhutto Dewan University, Karachi	Main Campus	Karachi	Sindh
147	Shaheed Benazir Bhutto University, Sheringal, Dir	Main Campus	Dir	Khyber Pakhtunkhwa
148	Shaheed Benazir Bhutto Women University, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
149	Shaheed Zulfikar Ali Bhutto Institute of Science & Technology (SZABIST) University, Karachi	Main Campus	Karachi	Sindh
150	Shaheed Zulfikar Ali Bhutto Institute of Science & Technology (SZABIST) University, Karachi (Sub Campus, Ghara)	Sub Campus	Ghara	Sindh
151	Shaheed Zulfikar Ali Bhutto Institute of Science & Technology (SZABIST) University, Karachi (Sub Campus, Hyderabad)	Sub Campus	Hyderabad	Sindh
152	Shaheed Zulfikar Ali Bhutto Institute of Science & Technology (SZABIST) University, Karachi (Sub Campus, Islamabad)	Sub Campus	Islamabad	Federal
153	Shaheed Zulfikar Ali Bhutto Institute of Science & Technology (SZABIST) University, Karachi (Sub Campus, Larkana)	Sub Campus	Larkana	Sindh
154	Shuhada-e-Army Public School University of Technology, Nowshera	Main Campus	Nowshera	Khyber Pakhtunkhwa
155	Sindh Agriculture University, Tandojam	Main Campus	Tandojam	Sindh
156	Sindh Institute of Management and Technology, Karachi	Main Campus	Karachi	Sindh
157	Sindh Madresatul Islam University, Karachi	Main Campus	Karachi	Sindh
158	Sir Syed (CASE) Institute of Technology, Islamabad	Main Campus	Islamabad	Federal
159	Sir Syed University of Engineering & Technology, Karachi	Main Campus	Karachi	Sindh
160	Sohail University, Karachi	Main Campus	Karachi	Sindh
161	Sukkur IBA University	Main Campus	Sukkur	Sindh
162	The GIFT University, Gujranwala	Main Campus	Gujranwala	Punjab
163	The Green International University, Lahore	Main Campus	Lahore	Punjab
164	The Namal University, Mianwali	Main Campus	Mianwali	Punjab
165	The Shaikh Ayaz University, Shikarpur	Main Campus	Shikarpur	Sindh
166	The Superior University, Lahore	Main Campus	Lahore	Punjab
167	The University of Agriculture, D. I. Khan	Main Campus	Dera Ismail Khan	Khyber Pakhtunkhwa
168	The University of Agriculture, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
169	The University Of Lakki Marwat, Lakki Marwat	Main Campus	Lakki Marwat	Khyber Pakhtunkhwa
170	The Women University, Multan	Main Campus	Multan	Punjab
171	Times Institute Multan	Main Campus	Multan	Punjab
172	University of Agriculture, Faisalabad	Main Campus	Faisalabad	Punjab
173	University of Agriculture, Faisalabad (Sub Campus, Burewala)	Sub Campus	Burewala	Punjab
174	University of Agriculture, Faisalabad (Sub Campus, Toba Tek Singh)	Sub Campus	Toba Tek Singh	Punjab
175	University of Art & Culture, Jamshoro	Main Campus	Jamshoro	Sindh
176	University of Azad Jammu & Kashmir, Muzaffarabad, Azad Kashmir	Main Campus	Muzaffarabad	AJ&K
177	University of Azad Jammu & Kashmir, Muzaffarabad, Azad Kashmir (Sub Campus, Neelam)	Sub Campus	Neelam	AJ&K
178	University of Baltistan, Skardu	Main Campus	Skardu	Gilgit-Baltistan
179	University of Buner, Swari	Main Campus	Bunair	Khyber Pakhtunkhwa
180	University of Central Punjab, Lahore	Main Campus	Lahore	Punjab
181	University of Chakwal, Chakwal	Main Campus	Chakwal	Punjab

## Draft List of Selected Universities

Sr. No	University	Category	City	Province
182	University of Chitral	Main Campus	Chitral	Khyber Pakhtunkhwa
183	University of Engineering & Applied Sciences, Swat	Main Campus	Swat	Khyber Pakhtunkhwa
184	University of Engineering & Technology, Lahore (Sub Campus, Gujranwala)	Sub Campus	Gujranwala	Punjab
185	University of Engineering & Technology, Lahore (Sub Campus, Lahore)	Sub Campus	Lahore	Punjab
186	University of Engineering & Technology, Lahore (Sub Campus, Narowal)	Sub Campus	Narowal	Punjab
187	University of Engineering & Technology, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
188	University of Engineering & Technology, Peshawar (Sub Campus, Mardan)	Sub Campus	Mardan	Khyber Pakhtunkhwa
189	University of Engineering & Technology, Peshawar (Sub Campus, Nowshera)	Sub Campus	Nowshera	Khyber Pakhtunkhwa
190	University of Engineering & Technology, Taxila	Main Campus	Taxila	Punjab
191	University of Engineering and Technology Mardan	Main Campus	Mardan	Khyber Pakhtunkhwa
192	University of Faisalabad, Faisalabad	Main Campus	Faisalabad	Punjab
193	University of Gujrat, Gujrat	Main Campus	Gujrat	Punjab
194	University of Gujrat, Gujrat (Sub Campus, Lahore)	Sub Campus	Lahore	Punjab
195	University of Gwadar	Main Campus	Gwadar	Balochistan
196	University of Haripur, Haripur	Main Campus	Haripur	Khyber Pakhtunkhwa
197	University of Jhang, Jhang	Main Campus	Jhang	Punjab
198	University of Karachi, Karachi	Main Campus	Karachi	Sindh
199	University of Kotli, Kotli	Main Campus	kotli	AJ&K
200	University of Lahore, Lahore	Main Campus	Lahore	Punjab
201	University of Loralai	Main Campus	Loralai	Balochistan
202	University of Malakand, Chakdara	Main Campus	Chakdara	Khyber Pakhtunkhwa
203	University of Management & Technology, Lahore	Main Campus	Lahore	Punjab
204	University of Management & Technology, Lahore (Sub Campus, Sialkot)	Sub Campus	Sialkot	Punjab
205	University of Mianwali, Mianwali	Main Campus	Mianwali	Punjab
206	University of Narowal, Narowal	Main Campus	Narowal	Punjab
207	University of Okara	Main Campus	Okara	Punjab
208	University of Peshawar, Peshawar	Main Campus	Peshawar	Khyber Pakhtunkhwa
209	University of Poonch, Rawalakot	Main Campus	Rawalakot	AJ&K
210	University of Poonch, Rawalakot (Sub Campus, Kahuta)	Sub Campus	Kahuta Havelie	AJ&K
211	University of Sahiwal, Sahiwal	Main Campus	Sahiwal	Punjab
212	University of Sargodha, Sargodha	Main Campus	Sargodha	Punjab
213	University of Science & Technology, Bannu	Main Campus	Bannu	Khyber Pakhtunkhwa
214	University of Sialkot, Sialkot	Main Campus	Sialkot	Punjab
215	University of Sindh, Jamshoro	Main Campus	Jamshoro	Sindh
216	University of Sindh, Jamshoro (Sub Campus, Badin)	Sub Campus	Badin	Sindh
217	University of Sindh, Jamshoro (Sub Campus, Dadu)	Sub Campus	Dadu	Sindh
218	University of Sindh, Jamshoro (Sub Campus, Mirpur Khas)	Sub Campus	Mirpur Khas	Sindh
219	University of South Asia, Lahore	Main Campus	Lahore	Punjab
220	University of Sufism and Modern Sciences, Bhitshah	Main Campus	Bhit Shah	Sindh
221	University of Swabi, Swabi	Main Campus	Swabi	Khyber Pakhtunkhwa
222	University of Swat, Swat	Main Campus	Swat	Khyber Pakhtunkhwa
223	University of the Punjab, Lahore	Main Campus	Lahore	Punjab
224	University of the Punjab, Lahore (Sub Campus, Gujranwala)	Sub Campus	Gujranwala	Punjab
225	University of the Punjab, Lahore (Sub Campus, Jhelum)	Sub Campus	Jhelum	Punjab
226	University of Turbat, Turbat	Main Campus	Turbat	Balochistan
227	University of Turbat, Turbat (Sub Campus, Gwadar)	Sub Campus	Gwadar	Balochistan

## Draft List of Selected Universities

Sr. No	University	Category	City	Province
228	University of Wah, Wah	Main Campus	Wah Cantonment	Punjab
229	Usman Institute of Technology University Karachi	Main Campus	Karachi	Sindh
230	Virtual University of Pakistan, Lahore	Main Campus	Lahore	Punjab
231	Women University of Azad Jammu and Kashmir Bagh	Main Campus	Bagh	AJ&K
232	Women University, Swabi	Main Campus	Swabi	Khyber Pakhtunkhwa
233	Women University, Mardan	Main Campus	Mardan	Khyber Pakhtunkhwa
234	Zia-ud-Din University, Karachi	Main Campus	Karachi	Sindh
235	University of Balochistan	Main Campus	Quetta	Balochistan
236	National University of Modern Languages, Islamabad (NUML) (Sub Campus, Peshawar)	Sub Campus	Peshawar	Khyber Pakhtunkhwa
237	National University of Modern Languages, Islamabad (NUML) (Sub Campus, Faisalabad)	Sub Campus	Faisalabad	Punjab
238	National University of Modern Languages, Islamabad (NUML) (Sub Campus, Hyderabad)	Sub Campus	Hyderabad	Sindh
239	National University of Modern Languages, Islamabad (NUML) (Sub Campus, Karachi)	Sub Campus	Karachi	Sindh
240	National University of Modern Languages, Islamabad (NUML) (Sub Campus, Lahore)	Sub Campus	Lahore	Punjab
241	National University of Modern Languages, Islamabad (NUML) (Sub Campus, Quetta)	Sub Campus	Quetta	Balochistan
242	University of Chenab	Main Campus	Gujrat	Punjab
243	University of Lahore, Lahore	Sub Campus	Sargodha	Punjab
244	The Superior University, Lahore	Sub Campus	Sargodha	Punjab
245	National University of Sciences & Technology (NUST)	Main Campus	Islamabad	Federal