



Microsoft AI Cloud Partner Program Benefits Guide

Updated: February 18, 2026



Microsoft AI Cloud Partner Program
Benefits Guide

Benefits built for your business

Partner benefits packages provide the offerings you need to strengthen your cloud and AI practice through discounted licenses, personalized program and technical consulting, and more. With partner benefits packages, you can:

Strengthen your solutions for customers through benefits that build your cloud and AI practice.



Tap into exclusive product and support benefits to drive success for your business. Partner benefits packages offer in-demand licenses, Azure credits, and personalized consulting that empower you to collaborate, develop offerings, and deliver high-performing solutions for your customers.

Scale your business with cost-saving packages designed to help you achieve more.



Each partner benefits package provides you with a portfolio of key Microsoft products and support services at a significant discount. Partner benefits packages are a cost-efficient way to access the tools you need to grow your business.

Deepen your partnership with Microsoft and drive long-term profitability.



No matter your stage of growth, there is a partner benefits package for you. With several increasingly robust options to choose from, you can select the package that best serves your current needs, then expand your benefits as you continue to grow with Microsoft.

Journey for partners

 New members

 Partner Launch Benefits

 Partner Success Core Benefits

 Partner Success Expanded Benefits

After joining the [Microsoft AI Cloud Partner Program](#), we encourage you to explore the partner benefits packages that can best help you achieve your goals—no matter your size or stage of growth.

- **Partner Launch Benefits** are designed to start building high-performing solutions and kick-start your business growth.
- **Partner Success Core Benefits** are designed to help you create, build, and expand a strong AI and cloud practice.
- **Partner Success Expanded Benefits** are designed to help you scale your reach further and deepen your partnership with Microsoft.

Options for partners providing services

 Solutions Partner designations

 Specializations

After meeting specific criteria for performance, skilling, and customer success, you may also qualify for opportunities to differentiate your business and gain more benefits.

- [Solutions Partner designations](#) are aligned to Microsoft solution areas and can help you differentiate your unique capabilities and proven success with customers.
- [Specializations](#) go further to help you demonstrate your deep technical knowledge in a specific area to customers.

Options for partners developing software solutions

 ISV Success

 Solutions Partner with certified software

As a partner in the Microsoft AI Cloud Partner Program, you can access offerings to help you create high-performing software solutions and achieve your business goals.

- [ISV Success](#) enrollment allows you to access a set of technical tools and resources that help you build, publish, and grow your well-architected cloud solutions on the Microsoft commercial marketplace.
- [Solutions Partner* with certified software** designations](#) are designed to help you differentiate and validate your solution's capabilities and proven track record of success in areas of high customer demand. When you become a Solutions Partner with certified software, you unlock exclusive badging, marketing tools and resources, and more to help you showcase your solution to customers and Microsoft sellers.

Microsoft AI Cloud Partner Program Benefits Guide

The information in this document is intended to help partners understand the benefits packages offered through the Microsoft AI Cloud Partner Program. Information on our legacy benefits offers is contained [here](#).

All decisions pertaining and related to your business needs including but not limited to strategies, solutions, partner selection, implementation, etc. rests solely with your business. Be sure to review the benefits information in Partner Center before paying the annual fee. Partners must comply with the use terms and policies regarding benefits and license use rights and limitations about each software product or online service as outlined in the [Microsoft AI Cloud Partner Program Terms of Participation Guide](#). For more information, refer to the links below:

Learn more about the Solutions Partner designations in [Partner Center](#) or [on the Microsoft partner website](#).

[Learn more about managing your benefits](#).

Offer benefits are provided once payment has successfully processed, which may take a few days.

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February 2026 benefits update

In February 2026, Microsoft updated several benefits offerings to empower our partners to stay on the cutting edge of AI transformation. In this section of the benefits guide, you'll be able to review each change that was made.

Because these updates grant access to product licenses, Azure credits, and support benefits that empower you to lead in AI and security—two areas of high customer demand—they come with a modest 3% price adjustment to reflect the added value.

The tables in this section show **only the benefits that changed** during the February update. Each offering is divided into two columns: 2025 and 2026. You'll be able to view how a given benefit within that offering changed between the two years. If a benefit does not appear in the following tables, that means it did not change between 2025 and 2026. View the example table below.

For the full scope of benefits each offering provides—not just the benefits that were updated—explore the various offering sections in this benefits guide.



February 2026 benefits update: Partner benefits packages

Updated benefits	Partner Launch Benefits		Partner Success Core Benefits		Partner Success Expanded Benefits	
	2025	2026	2025	2026	2025	2026
Price	\$345	\$350 ▲	\$895	\$925 ▲	\$3,995	\$4,125 ▲
Copilot Studio (Copilot Credit capacity packs) NEW	-	-	-	-	-	25,000 monthly credits (1 monthly pack)
Microsoft 365 Copilot	-	-	-	-	2	10 ▲
Teams Premium	-	-	-	-	5	10 ▲
Azure bulk credits (Production) yearly	\$700	\$700	\$2,400	\$2,400	\$4,000	\$5,000 ▲
Visual Studio Enterprise IDE* (w/o Azure credit) NEW	-	1 ▲	-	8 ▲	-	15 ▲
Visual Studio Professional (w/o Azure credit)	1	- ▼	8	- ▼	15	- ▼
M365 Copilot for Sales	-	-	-	-	2	- ▼
M365 Copilot for Finance	-	-	-	-	2	- ▼
M365 Copilot for Service	-	-	-	-	2	- ▼
Microsoft Defender Suite NEW	-	5 ▲	-	15 ▲	-	35 ▲
Microsoft Intune Suite NEW	-	-	-	-	-	35 ▲
Microsoft Entra Suite	-	-	-	-	-	35 ▲
Microsoft Dragon Copilot** NEW	-	-	-	5 ▲	-	15 ▲
Partner Marketing Center Pro NEW	-	Unlimited ▲	-	Unlimited ▲	-	Unlimited ▲

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn page](#).

**Microsoft Dragon Copilot will initially launch in select regions. More regions will be added as they become available. [Read the FAQ](#).

February 2026 benefits update: Solutions Partner designations

Updated benefits	Business Applications		Modern Work		Security	
	2025	2026	2025	2026	2025	2026
Price	\$4,730	\$4,875 ▲	\$4,730	\$4,875 ▲	\$4,730	\$4,875 ▲
NEW Copilot Studio (Copilot Credit capacity packs)	-	100,000 monthly credits (4 monthly packs)	-	25,000 monthly credits (1 monthly pack)	-	-
Microsoft 365 Copilot	-	20 ▲	5	20 ▲	-	5 ▲
Teams Premium	-	-	10	25 ▲	-	-
Azure bulk credits (Production) yearly	-	\$4,000 ▲	-	\$4,000 ▲	\$6,000	\$10,000 ▲
NEW Visual Studio Enterprise IDE* (w/o Azure credit)	-	25 ▲	-	25 ▲	-	25 ▲
Visual Studio Enterprise (w/ Azure credits)	25	- ▼	25	- ▼	25	- ▼
Security Copilot (via Azure credits)	-	-	-	-	-	\$5,000 ▲
M365 Copilot for Sales	5	- ▼	-	-	-	-
M365 Copilot for Finance	5	- ▼	-	-	-	-
M365 Copilot for Service	5	- ▼	-	-	-	-
NEW Microsoft Defender Suite	-	100 ▲	-	25 ▲	-	12 ▲
NEW Microsoft Intune Suite	-	-	-	50 ▲	-	50 ▲
Dynamics 365 Contact Center	100	100	-	35 ▲	-	-
NEW Microsoft Entra Suite	-	-	-	50 ▲	-	50 ▲
NEW Microsoft Dragon Copilot**	-	-	-	20 ▲	-	20 ▲
NEW Partner Marketing Center Pro	-	Unlimited ▲	-	Unlimited ▲	-	Unlimited ▲

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn page](#).

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February 2026 benefits update: Solutions Partner designations cont.

Updated benefits	Data & AI (Azure)		Digital & App Innovation (Azure)		Infrastructure (Azure)	
	2025	2026	2025	2026	2025	2026
Price	\$4,730	\$4,875	\$4,730	\$4,875	\$4,730	\$4,875
NEW Azure bulk credits (Production) yearly	\$6,000	\$10,000 ▲	\$6,000	\$10,000 ▲	\$6,000	\$10,000 ▲
NEW Visual Studio Enterprise IDE* (w/o Azure credit)	-	25 ▲	-	25 ▲	-	25 ▲
Visual Studio Enterprise (w/ Azure credits)	25	- ▼	25	- ▼	25	- ▼
NEW GitHub Copilot Enterprise (via Azure credits)	-	\$5,000 ▲	-	\$5,000 ▲	-	\$5,000 ▲
NEW Microsoft Defender Suite	-	100 ▲	-	100 ▲	-	100 ▲
NEW Microsoft Dragon Copilot**	-	20 ▲	-	20 ▲	-	20 ▲
NEW Partner Marketing Center Pro	-	Unlimited ▲	-	Unlimited ▲	-	Unlimited ▲

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn page](#).

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February 2026 benefits update: Specializations

Updated benefits	Azure		Business Applications		Modern Work		Security	
	2025	2026	2025	2026	2025	2026	2025	2026
Copilot Studio NEW (Copilot Credit capacity packs)	-	-	-	50,000 monthly credits (2 monthly packs) ▲	-	50,000 monthly credits (2 monthly packs) ▲	-	-
Microsoft 365 Copilot	-	-	-	20 ▲	5	20 ▲	-	5 ▲
Teams Premium	-	-	-	-	30	30	-	-
Azure bulk credits (Production) yearly	\$12,000	\$14,000 ▲	\$4,500	\$6,000 ▲	\$4,500	\$6,000 ▲	\$9,000	\$10,000 ▲
Visual Studio Enterprise IDE* NEW (w/o Azure credit)	-	10 ▲	-	10 ▲	-	10 ▲	-	10 ▲
Visual Studio Enterprise (w/ Azure credits)	10	- ▼	10	- ▼	10	- ▼	10	- ▼
GitHub Copilot Enterprise (via Azure credits)	\$4,680	\$10,000 ▲	-	-	-	-	-	-
Security Copilot (via Azure credits)	-	-	-	-	-	-	\$5,000	\$10,000 ▲
M365 Copilot for Sales	-	-	5	- ▼	-	-	-	-
M365 Copilot for Finance	-	-	5	- ▼	-	-	-	-
M365 Copilot for Service	-	-	5	- ▼	-	-	-	-
Microsoft Defender Suite	-	30 ▲	-	50 ▲	-	-	-	-
Microsoft Intune Suite NEW	-	-	-	-	-	25 ▲	-	25 ▲
Dynamics 365 Contact Center NEW	-	-	25	25	-	25 ▲	-	-
Microsoft Entra Suite NEW	-	-	-	-	-	25 ▲	-	25 ▲
Partner Marketing Center Pro NEW	-	Unlimited ▲	-	Unlimited ▲	-	Unlimited ▲	-	Unlimited ▲

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn page](#).



Partner Launch Benefits

Product benefits

Marketing benefits (or 'Go-to-Market')

Name or description	Quantity
 Partner Marketing Center Pro	✓
Geo Expansion Readiness Assessment	✓

Product benefits

Microsoft product name or description	Quantity	Type
Microsoft 365 Business Premium (no Teams) (EEA or RoW)	5	Users
Teams Enterprise (EEA or RoW)	5	Users
Azure Bulk Credits (Production)	\$700 USD	Per year
 Visual Studio Enterprise IDE* (without monthly Azure credit)	1	User
Entra ID P2	5	Users
 Defender Suite	5	Users
Defender for Endpoint P2	5	Users
Dynamics 365 Business Central Premium	4	Users
Dynamics 365 Sales Enterprise	4	Users
Dynamics 365 Partner Sandbox – Business Central	5	Users
Power BI Premium	4	Users
Power Apps Premium	1	User
Power Automate Premium	1	User
Project Online – Project Plan 5	1	User
Visio Online – Visio Plan 2	1	User

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).



Partner Success Core Benefits

Product benefits

Marketing benefits (or 'Go-to-Market')

Name or description	Quantity
Accelerate partner outcomes with Partner Concierge	50
Partner Marketing Center Pro	✓
Geo Expansion Readiness Assessment	✓

NEW 2026

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
Technical presales and deployment services (TP&D) <ul style="list-style-type: none"> Advisory hours to help plan, build, and implement solutions Assistance with technical sales prep and deal enablement 	5 hours Deduct hours
Partner cloud support incidents	2

Product benefits

Microsoft product name or description	Quantity	Type
Microsoft 365 Business Premium (no Teams) (EEA or RoW)	15	Users
Teams Enterprise (EEA or RoW)	15	Users
Azure Bulk Credits (Production)	\$2,400 USD	Per year
Visual Studio Enterprise IDE* (without monthly Azure credit)	8	Users
Microsoft Dragon Copilot**	5	Users
Entra ID P2	15	Users
Defender Suite	15	Users
Defender for Endpoint P2	15	Users
Dynamics 365 Business Central Premium	15	Users

NEW 2026

NEW 2026

NEW 2026

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Product benefits (continued)

Microsoft product name or description	Quantity	Type
Dynamics 365 Sales Enterprise	15	Users
Power BI Premium	15	Users
Power Apps Premium	8	Users
Power Automate Premium	8	Users
Windows 365 Enterprise – 8 vCPU, 32 GB RAM, 512 GB Storage	1	User
Project Online – Project Plan 5	5	Users
Visio Online – Visio Plan 2	5	Users
Dynamics 365 Partner Sandbox – Business Central	5	Users
Dynamics 365 Partner Sandbox – Operations Application	25	Users
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
System Center Client Management Suite (2022)	10	Licenses
System Center Endpoint Protection (2019)	10	Licenses
System Center Standard (2022)	8	Licenses
Windows Server CALs (2025)	16	Licenses
Window Server Standard – Per core (2025)	16	Licenses
Windows Server Datacenter – Per core (2025)	16	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	20	Licenses



Partner Success Expanded Benefits

Product benefits

Marketing benefits (or 'Go-to-Market')

Name or description	Quantity
Accelerate partner outcomes with Partner Concierge	50
Partner Marketing Center Pro	✓
Geo Expansion Readiness Assessment	✓

NEW 2026

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
Technical presales and deployment services (TP&D) <ul style="list-style-type: none"> Advisory hours to help plan, build, and implement solutions Assistance with technical sales prep and deal enablement 	10 hours Unlimited
Partner cloud support incidents	5

Product benefits

Microsoft product name or description	Quantity	Type
Microsoft 365 Copilot	10	Users
Microsoft Copilot Studio (Copilot Credit capacity pack)	25,000 monthly Copilot Credits	1 pack per month
Microsoft Dragon Copilot**	15	Users
Microsoft 365 Business Premium (no Teams) (EEA or RoW)	35	Users
Teams Enterprise (EEA or RoW)	35	Users
Teams Premium	10	Users
Teams Rooms Pro	2	Users

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Product benefits (continued)

	Microsoft product name or description	Quantity	Type
 NEW 2026	Azure Bulk Credits (Production)	\$5,000 USD	Per year
 NEW 2026	Visual Studio Enterprise IDE* (without monthly Azure credit)	15	Users
	Entra ID P2	35	Users
 NEW 2026	Defender Suite	35	Users
	Defender for Endpoint P2	35	Users
	Power BI Premium	35	Users
	Windows 365 Enterprise – 8 vCPU, 32 GB RAM, 512 GB Storage	2	Users
	Power Apps Premium	15	Users
	Power Automate Premium	15	Users
	Power Automate Process	2	Bots
	Viva Suite	15	Users
 NEW 2026	Entra Suite	35	Users
 NEW 2026	Intune Suite	35	Users
	Project Online – Project Plan 5	5	Users
	Visio Online – Visio Plan 2	5	Users
	Dynamics 365 Business Central Premium	35	Users
	Dynamics 365 Sales Enterprise	35	Users
	Dynamics 365 Customer Insights	1	Tenant
	Dynamics 365 Customer Service Enterprise	35	Users
	Dynamics 365 Finance Premium	35	Users
	Dynamics 365 Human Resources	35	Users
	Dynamics 365 Marketing (Base Pack)	1	Tenant
	Dynamics 365 Project Operations	35	Users
	Dynamics 365 Team Members	35	Users
	Dynamics 365 Contact Center	35	Users
	Dynamics 365 Partner Sandbox – Contact Center	25	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

Product benefits (continued)

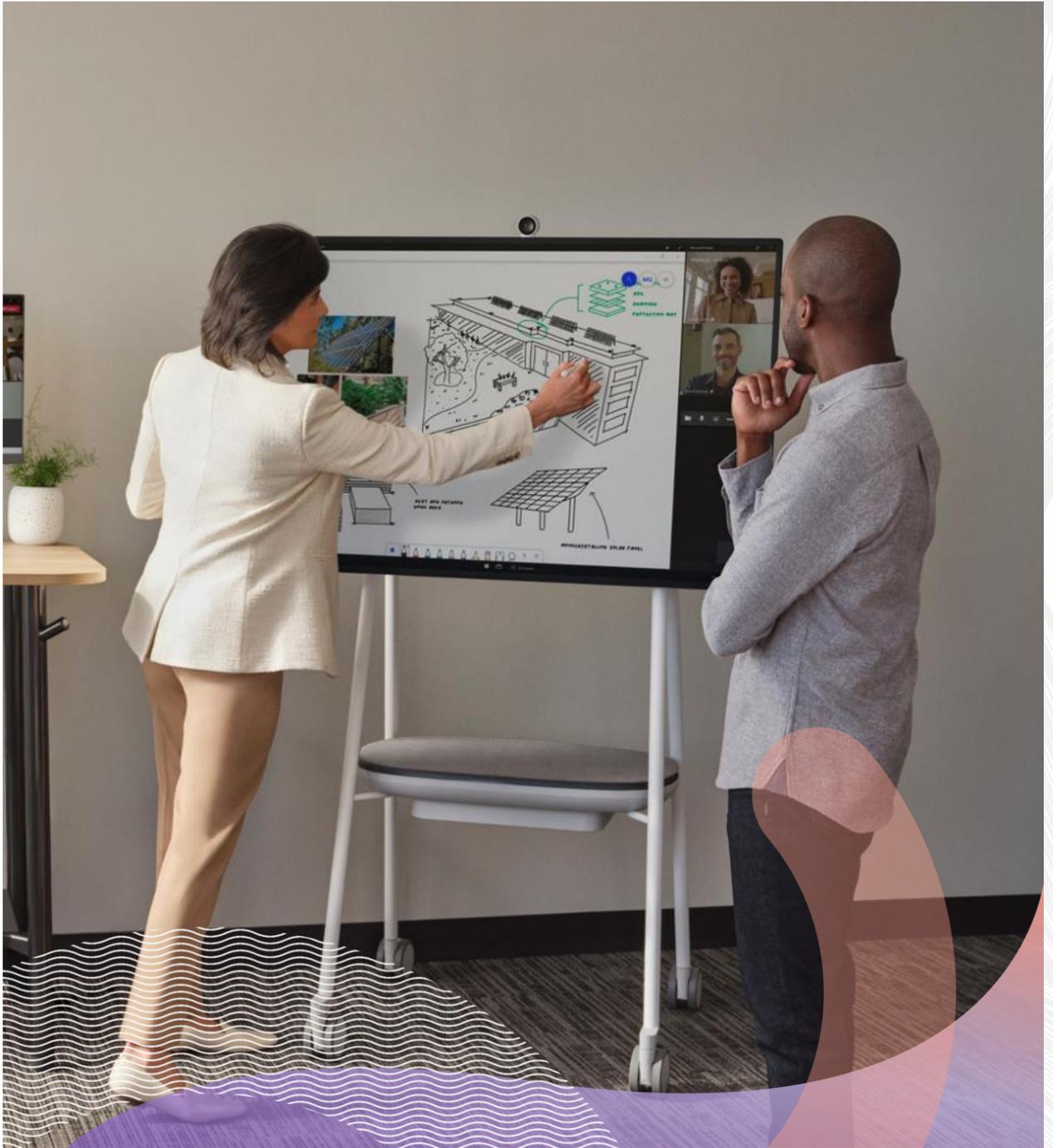
Microsoft product name or description	Quantity	Type
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Customer Service Digital Messaging	1	Tenant
Dynamics 365 Partner Sandbox – eCommerce and Cloud Scale Unit	1	Tenant
Dynamics 365 Partner Sandbox – Guides	1	User
Dynamics 365 Partner Sandbox – Human Resources	5	Users
Dynamics 365 Partner Sandbox – Intelligent Order Management	1	Tenant
Dynamics 365 Partner Sandbox – Marketing	1	Tenant
Dynamics 365 Partner Sandbox – Sales Insights	5	Users
Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	35	Licenses
SQL Server Enterprise – Per core (2019)	8	Licenses



Product benefits (continued)

Microsoft product name or description	Quantity	Type
System Center Client Management Suite (2022)	35	Licenses
System Center Endpoint Protection (2019)	35	Licenses
System Center Standard (2022)	16	Licenses
Windows Server Standard – Per core (2025)	32	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server CALs (2025)	35	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	35	Licenses





Solutions Partner designations for partners providing services



Benefits included with all Solutions Partner designations

Product benefits

Benefits included with all Solutions Partner designations, otherwise known as common benefits, are provided once irrespective of which Solutions Partner designation(s) are attained. Training Services partners who have attained a Solutions Partner designation for Training Services receive the same licensing benefits by solution area.

Product and offer terms and conditions apply. Details are subject to change.

Marketing benefits (or 'Go-to-Market')

Name or description	Quantity
Accelerate partner outcomes with Partner Concierge	50
Partner Marketing Center Pro	✓
Geo Expansion Readiness Assessment	✓

NEW 2026

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
Technical presales and deployment services (TP&D) <ul style="list-style-type: none"> • Advisory hours to help plan, build, and implement solutions • Assistance with technical sales prep and deal enablement 	50 hours Unlimited
Partner cloud support incidents	50
Microsoft Product Support (on-premises) incidents	20

Solutions Partner designation specific benefits (incremental)

Product benefits

Benefits which are specific to and depend on the designation(s) attained, otherwise known as incremental benefits, are additive (exceptions apply) to each other and to common benefits. In particular, product benefits (formerly 'Internal Use Rights,' or 'IURs') are aligned to the Solutions Partner designations as well as specializations and expert offerings.

Product and offer terms and conditions apply. Details are subject to change.

The six previous solution areas were **consolidated into three commercial solution areas** in 2025. While the names of Solutions Partner designations haven't changed, they are now aligned to the three commercial solution areas.

Incremental product benefit categories (with links)

Commercial solution area	AI Business Solutions	Cloud & AI Platforms	Security
Solutions Partner designations	Solutions Partner designation for Business Applications Solutions Partner designation for Modern Work	Solutions Partner designation for Data & AI (Azure) Solutions Partner designation for Digital & App Innovation (Azure) Solutions Partner designation for Infrastructure (Azure)	Solutions Partner designation for Security

Note: Solutions Partner product benefits for Data & AI, Digital & App Innovation, and Infrastructure have a set of benefits which are 'core' across the three Azure designations.



Solutions Partner designation

Product benefits

Solutions Partner designations

Business Applications product benefits

	Microsoft product name or description	Quantity	Type
▶ NEW 2026	Microsoft 365 Copilot	20	Users
▶ NEW 2026	Microsoft Copilot Studio (Copilot Credit Capacity Packs)	100,000 monthly Copilot Credits	4 packs per month
▶ NEW 2026	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
▶ NEW 2026	Teams Enterprise (EEA or RoW)	100	Users
▶ NEW 2026	Azure Bulk Credits (Production)	\$4,000 USD	Per year
	Visual Studio Enterprise IDE* (without monthly Azure credit)	25	Users
	Entra ID P2	100	Users
	Defender Suite	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Business Central Premium	100	Users
	Dynamics 365 Customer Insights	1	Tenant
	Dynamics 365 Customer Service Enterprise	100	Users
	Dynamics 365 Human Resources	100	Users
	Dynamics 365 Marketing (Base Pack)	1	Tenant
	Dynamics 365 Project Operations	100	Users
	Dynamics 365 Team Members	100	Users
	Dynamics 365 Sales Enterprise	100	Users
	Dynamics 365 Finance Premium	100	Users
	Dynamics 365 Contact Center	100	Users
	Dynamics 365 Partner Sandbox – Contact Center	25	Users

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

Business Applications product benefits (continued)

Microsoft product name or description	Quantity	Type
Dynamics 365 Partner Sandbox – Operations Application	25	Users
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
Dynamics 365 Partner Sandbox – Sales Insights	5	Users
Dynamics 365 Partner Sandbox – Marketing	1	Tenant
Dynamics 365 Partner Sandbox – eCommerce and Cloud Scale Unit	1	Tenant
Dynamics 365 Partner Sandbox – Guides	1	User
Dynamics 365 Partner Sandbox – Intelligent Order Management	1	Tenant
Dynamics 365 Partner Sandbox – Human Resources	5	Users
Dynamics 365 Partner Sandbox – Customer Service Digital Messaging	5	Users
Dynamics 365 Partner Sandbox – Business Central	5	Users
Microsoft Project Online (Plan 5)	20	Users
Power BI Premium	100	Users
Power Apps Premium	25	Users
Power Automate Premium	25	Users
Power Automate Process	5	Bots
Visio Online (Plan 2)	5	Users
Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
System Center Client Management Suite (2022)***	100	Licenses
Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses

***Refer to the [Change log](#) item no. 3 and 6 for more details.

Business Applications product benefits (continued)

Microsoft product name or description	Quantity	Type
System Center Standard (2022)***	32	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Windows 11 IoT Enterprise LTSC	20	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses

***Refer to the [Change log](#) item no. 3 and 6 for more details.



Data & AI (Azure) product benefits

	Microsoft product name or description	Quantity	Type
▶ NEW 2026	Azure Bulk Credits (Production)	\$10,000 USD	Per year
▶ NEW 2026	Visual Studio Enterprise IDE* (without monthly Azure credit)	25	Users
▶ NEW 2026	GitHub Copilot Enterprise (via Azure credits)	\$5,000 USD	Per year
▶ NEW 2026	Microsoft Dragon Copilot**	20	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
Products listed below are 'core' (granted once and not incremental) across only the Data & AI, Digital & App Innovation, and Infrastructure (Azure) Solutions Partner designations			
	Teams Enterprise (EEA or RoW)	100	Users
	Entra ID P2	100	Users
▶ NEW 2026	Defender Suite	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses

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Data & AI (Azure) product benefits (continued)

Microsoft product name or description	Quantity	Type
System Center Client Management Suite (2022)***	100	Licenses
Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)***	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses

***Refer to the [Change log](#) item no. 3 and 6 for more details.



Digital & App Innovation (Azure) product benefits

	Microsoft product name or description	Quantity	Type
 NEW 2026	Azure Bulk Credits (Production)	\$10,000 USD	Per year
 NEW 2026	Visual Studio Enterprise IDE* (without monthly Azure credit)	25	Users
 NEW 2026	GitHub Copilot Enterprise (via Azure credits)	\$5,000 USD	Per year
 NEW 2026	Microsoft Dragon Copilot**	20	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
Products listed below are 'core' (granted once and not incremental) across only the Data & AI, Digital & App Innovation, and Infrastructure (Azure) Solutions Partner designations			
	Teams Enterprise (EEA or RoW)	100	Users
 NEW 2026	Entra ID P2	100	Users
	Defender Suite	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses

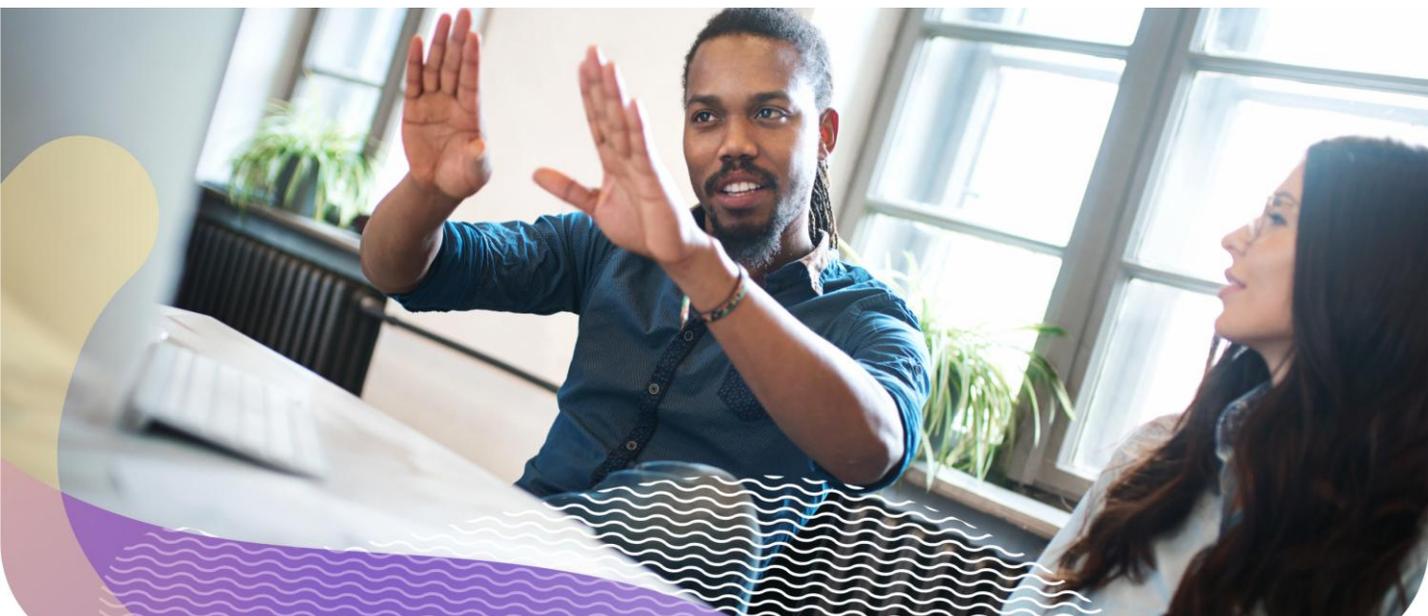
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**Microsoft Dragon Copilot will initially launch in select regions. More regions will be added as they become available. [Read the FAQ](#)

Digital & App Innovation (Azure) product benefits (continued)

Microsoft product name or description	Quantity	Type
System Center Client Management Suite (2022)**	100	Licenses
Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)***	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses

***Refer to the [Change log](#) item no. 3 and 6 for more details.



Infrastructure (Azure) product benefits

	Microsoft product name or description	Quantity	Type
▶ NEW 2026	Azure Bulk Credits (Production)	\$10,000 USD	Per year
▶ NEW 2026	Visual Studio Enterprise IDE* (without monthly Azure credit)	25	Users
▶ NEW 2026	GitHub Copilot Enterprise (via Azure credits)	\$5,000 USD	Per year
▶ NEW 2026	Microsoft Dragon Copilot**	20	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
Products listed below are 'core' (granted once and not incremental) across only the Data & AI, Digital & App Innovation, and Infrastructure (Azure) Solutions Partner designations			
	Teams Enterprise (EEA or RoW)	100	Users
	Entra ID P2	100	Users
▶ NEW 2026	Defender Suite	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

**Microsoft Dragon Copilot will initially launch in select regions. More regions will be added as they become available. [Read the FAQ](#)

Infrastructure (Azure) product benefits (continued)

NEW 2026

	Microsoft product name or description	Quantity	Type
	Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
	System Center Client Management Suite (2022)***	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
	Windows Server CALs (2025)	100	Licenses
	Windows Server Datacenter – Per core (2025)	32	Licenses
	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
	Windows Server Standard – Per core (2025)	100	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses

***Refer to the [Change log](#) item no. 3 and 6 for more details.



Modern Work product benefits

	Microsoft product name or description	Quantity	Type
 NEW 2026	Azure Bulk Credits (Production)	\$4,000 USD	Per year
 NEW 2026	Visual Studio Enterprise IDE* (without monthly Azure credit)	25	Users
 NEW 2026	Microsoft 365 Copilot	20	Users
 NEW 2026	Microsoft Copilot Studio (Copilot Credit capacity pack)	25,000 monthly Copilot Credits	1 pack per month
 NEW 2026	Microsoft Dragon Copilot**	20	Users
	Microsoft 365 E5 (no Teams) (EEA or RoW)	200	Users
	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	25	Users
	Teams Enterprise (EEA or RoW)	225	Users
	Teams Premium	25	Users
 NEW 2026	Teams Rooms Pro	5	Users
 NEW 2026	Entra Suite	50	Users
 NEW 2026	Defender Suite	25	Users
	Dynamics 365 Contact Center	35	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
 NEW 2026	Intune Suite	50	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Microsoft 365 EDU A5	25	Users
	Microsoft Project Online (Plan 5)	20	Users
	Visio Online (Plan 2)	5	Users
	Viva Suite	50	Users

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

**Microsoft Dragon Copilot will initially launch in select regions. More regions will be added as they become available. [Read the FAQ](#)

Modern Work product benefits (continued)

Microsoft product name or description	Quantity	Type
Windows 365 Enterprise (Premium) – 8 vCPU, 32 GB RAM, 512 GB Storage	5	Users
Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
System Center Client Management Suite (2022)***	100	Licenses
Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)***	32	Licenses
Windows Server Standard – Per core (2025)	100	Licenses
Windows Server Datacenter – Per core (2025)	32	Licenses
Windows Server CALs (2025)	100	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Window 11 Enterprise 24H2	50	Licenses
Window 11 Enterprise N 24H2	50	Licenses
Windows 11 IoT Enterprise LTSC	20	Licenses
Windows 11 Enterprise LTSC	50	Licenses
Windows 11 Enterprise N LTSC	50	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses

***Refer to the [Change log](#) item no. 3 and 6 for more details.

Security product benefits

	Microsoft product name or description	Quantity	Type
▶ NEW 2026	Azure Bulk Credits (Production)	\$10,000 USD	Per year
▶ NEW 2026	Visual Studio Enterprise IDE* (without monthly Azure credit)	25	Users
▶ NEW 2026	Security Copilot (via Azure credits)	\$5,000 USD	Per year
▶ NEW 2026	Microsoft Dragon Copilot**	20	Users
▶ NEW 2026	Defender Suite	12	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
	Microsoft 365 E5 (no Teams) (EEA or RoW)	100	Users
	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	12	Users
▶ NEW 2026	Teams Enterprise (EEA or RoW)	112	Users
▶ NEW 2026	Entra Suite	50	Users
	Intune Suite	50	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Microsoft 365 EDU A5	12	Users
	Microsoft Project Online (Plan 5)	20	Users
	Visio Online (Plan 2)	5	Users
	Windows 365 Enterprise - 8 vCPU, 32 GB RAM, 512 GB Storage	2	Users
	Microsoft SQL Server Enterprise - per core (2019)	16	Licenses

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

**Microsoft Dragon Copilot will initially launch in select regions. More regions will be added as they become available. [Read the FAQ](#)

Security product benefits (continued)

Microsoft product name or description	Quantity	Type
Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
System Center Client Management Suite (2022)***	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses
System Center Standard (2022)***	32	Licenses
Windows Server Standard – Per core (2025)	100	Cores
Windows Server Datacenter – Per core (2025)	32	Cores
Windows Server CALs (2025)	100	Licenses
Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
Window 11 Enterprise 24H2	50	Licenses
Window 11 Enterprise N 24H2	50	Licenses
Windows 11 IoT Enterprise LTSC	20	Licenses
Windows 11 Enterprise LTSC	50	Licenses
Windows 11 Enterprise N LTSC	50	Licenses
Windows Storage Server Workgroup (2016)	2	Licenses





Specializations and expert offerings product benefits



Specializations and expert offerings

Product benefits

As part of the Solutions Partner benefits, if you have earned a specialization, you will receive incremental product benefits to help further accelerate your business. Incremental benefits for specializations and expert offerings are only available with Solutions Partner benefits and cannot be added to legacy benefits.

Each category of the specializations and expert offerings (Azure, Business Applications, Modern Work, and Security) has individual maximum cap amounts for benefits provisioning: the number of specializations or expert offerings in that category which will be eligible for incremental product benefits. Refer to the table of [specializations and expert offerings benefits categories](#) for the classification. The max cap amounts are outlined in the following tables. Details are subject to change.

Specialization and expert offering benefits will be provided at the time of purchasing Solutions Partner benefits, or at the time of attainment through the remainder of the Solutions Partner membership year for additional specializations and expert offerings attained (within the respective max cap amounts). Refer to the illustrative example for more details.

Specializations and expert offerings benefits categories

The classification of specializations and expert programs for the purposes of benefits provisioning and capping is based on the current specialization classification and includes Azure Expert MSP. For clarity, these classifications and the associated specializations and expert offerings are listed below. Product benefits for specializations and expert offerings are capped at a particular amount by category as set out in this document. Details are subject to change.

Category	Specialization or expert program name
Azure	<ul style="list-style-type: none"> AI Apps on Microsoft Azure Azure Expert MSP Infra and Database Migration to Microsoft Azure* SAP on Microsoft Azure Data Warehouse Migration to Microsoft Azure Kubernetes on Microsoft Azure Migrate Enterprise Applications to Microsoft Azure Microsoft Azure Virtual Desktop Analytics on Microsoft Azure Microsoft Azure VMware Solution AI Platform on Microsoft Azure DevOps with GitHub on Microsoft Azure Hybrid Cloud Infrastructure with Microsoft Azure Stack HCI Networking Services in Microsoft Azure
Business Applications**	<ul style="list-style-type: none"> Low Code Application Development Business Intelligence Intelligent Automation Small and Midsize Business Management Sales Service Finance Supply Chain
Modern Work	<ul style="list-style-type: none"> Microsoft Copilot Modernize Endpoints Adoption and Change Management Calling for Microsoft Teams Customer Solutions for Microsoft Teams Meetings and Meeting Rooms for Microsoft Teams Teamwork Deployment
Security	<ul style="list-style-type: none"> Cloud Security Identity and Access Management Data Security Threat Protection

Refer to the [Change log](#) items no. 7* and no. 8** for more details.

Azure specialization and expert offering product benefits

Max cap amount: 5 specializations or expert offerings

	Microsoft product name or description	Quantity	Type
NEW 2026	GitHub Copilot Enterprise (via Azure Credits)	\$10,000 USD	Per year
	GitHub Enterprise Metered (via Azure Credits)	\$2,520 USD	Per year
	Microsoft 365 E3 (no Teams) (EEA or RoW)	30	Users
	Teams Enterprise (EEA or RoW)	30	Users
	Entra ID P2	30	Users
NEW 2026	Defender Suite	30	Users
	Defender for Endpoint P2	30	Users
NEW 2026	Azure Bulk Credits (Production)	\$14,000 USD	Per year
NEW 2026	Visual Studio Enterprise IDE* (without monthly Azure credit)	25	Users
	Window 11 Enterprise 24H2	50	Licenses
	Window 11 Enterprise N 24H2	50	Licenses
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Windows 11 Enterprise LTSC	50	Licenses
	Windows 11 Enterprise N LTSC	50	Licenses

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

Azure credits provided for Security Copilot part of Security specializations can solely be used for that purpose. Any other use is strictly prohibited.

Business Applications specializations product benefits

Max cap amount: 3 specializations or expert offerings

	Microsoft product name or description	Quantity	Type
	Microsoft Copilot Studio (Copilot Credit capacity packs)	50,000 monthly Copilot Credits	2 packs per month
	Microsoft 365 Copilot	20	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	50	Users
	Teams Enterprise (EEA or RoW)	50	Users
	Entra ID P2	50	Users
	Defender Suite	50	Users
	Defender for Endpoint P2	50	Users
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Dynamics 365 Business Central Premium	25	Users
	Dynamics 365 Customer Service Enterprise	25	Users
	Dynamics 365 Finance Premium	25	Users
	Dynamics 365 Contact Center	25	Users
	Dynamics 365 Human Resources	25	Users
	Dynamics 365 Marketing (Attach) <i>includes additional contacts and interactions</i>	1	Tenant
	Dynamics 365 Project Operations	25	Users
	Dynamics 365 Sales Enterprise	25	Users
	Dynamics 365 Team Members	25	Users
	Visual Studio Enterprise IDE* (without monthly Azure credit)	10	Users
	Power Apps Premium	25	Users

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

Business Applications product benefits (continued)

Max cap amount: 3 specializations or expert offerings

Microsoft product name or description	Quantity	Type
Power Automate Premium	25	Users
Power Automate Process	5	Bots
Window 11 Enterprise 24H2	50	Licenses
Window 11 Enterprise N 24H2	50	Licenses
Windows 11 IoT Enterprise LTSC	20	Licenses
Windows 11 Enterprise LTSC	50	Licenses
Windows 11 Enterprise N LTSC	50	Licenses

Modern Work specialization product benefits

Max cap amount: 3 specializations or expert offerings

	Microsoft product name or description	Quantity	Type
	Microsoft Copilot Studio (Copilot Credit capacity pack)	50,000 monthly Copilot Credits	2 packs per month
	Microsoft 365 Copilot	20	Users
	Microsoft 365 E5 (no Teams) (EEA or RoW)	50	Users
	Teams Enterprise (EEA or RoW)	50	Users
	Teams Premium	30	Users
	Teams Rooms Pro	20	Users
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Visual Studio Enterprise IDE* (without monthly Azure credit)	10	Users
	Dynamics 365 Contact Center	25	Users
	Entra Suite	25	Users
	Intune Suite	25	Users
	Viva Suite	50	Users
	Window 11 Enterprise 24H2	50	Licenses
	Window 11 Enterprise N 24H2	50	Licenses
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Windows 11 Enterprise LTSC	50	Licenses
	Windows 11 Enterprise N LTSC	50	Licenses

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

Security specialization product benefits

Max cap amount: 3 specializations or expert offerings

	Microsoft product name or description	Quantity	Type
	Security Copilot (via Azure Credits)	\$10,000 USD	Per year
	Microsoft 365 Copilot	5	Users
	Microsoft 365 E5 (no Teams) (EEA or RoW)	50	Users
	Teams Enterprise (EEA or RoW)	50	Users
	Azure Bulk Credits (Production)	\$10,000 USD	Per year
	Visual Studio Enterprise IDE* (without monthly Azure credit)	10	Users
	Entra Suite	25	Users
	Intune Suite	25	Users
	Window 11 Enterprise 24H2	50	Licenses
	Window 11 Enterprise N 24H2	50	Licenses
	Windows 11 IoT Enterprise LTSC	20	Licenses
	Windows 11 Enterprise LTSC	50	Licenses
	Windows 11 Enterprise N LTSC	50	Licenses

*For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

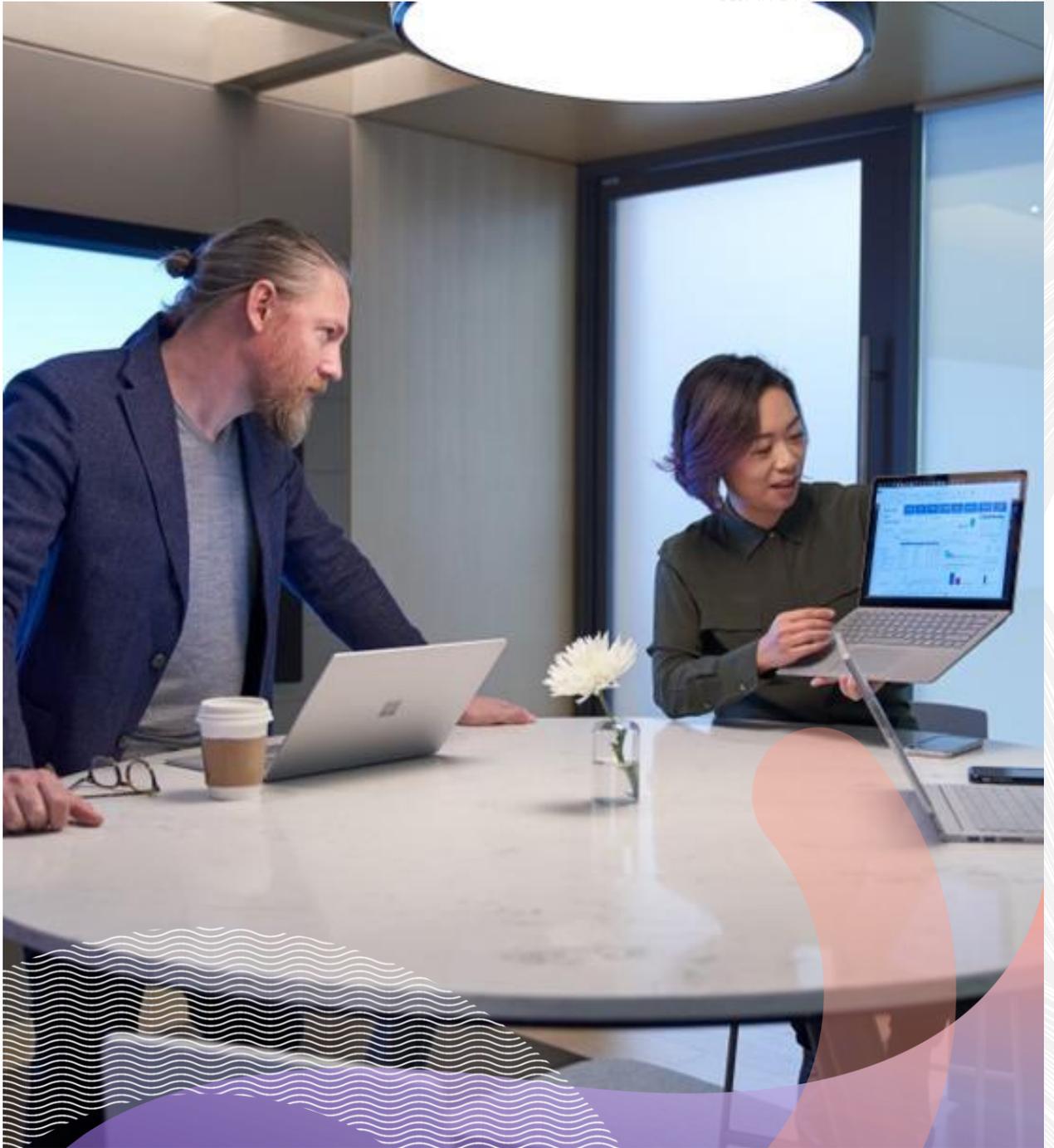
Azure credits provided for Security Copilot part of Security specializations can solely be used for that purpose. Any other use is strictly prohibited.

Illustrative example

Review this illustrative example to better understand how the benefits are provided to Solutions Partners for their Solutions Partner designation(s) and specialization(s) or expert offering(s). In this example, "benefits" refers to the items listed in this document and excludes other provisions such as badging. Details are subject to change.

This example follows the fictional company 'Contoso', that has attained a legacy gold competency with a single Azure specialization, whose annual legacy competency anniversary date is January 1.

Date	Contoso action	Benefits provided
Oct 2022	Contoso meets the requirements for, and attains, the Solutions Partner for Infrastructure (Azure) designation.	No change. Contoso continues to receive and be able to activate their legacy gold competency benefits until their next anniversary date (Jan 1, 2023).
Dec 2022	Contoso earns an additional Azure specialization (total of two).	No change (incremental benefits for specialization are only available with Solutions Partner benefits).
Jan 2023	At renewal, Contoso meets the requirements for the Solutions Partner for Infrastructure (Azure) designation, selects the benefits for Solutions Partners, and pays the aligned fee.	Contoso is provided the common benefits, the Infrastructure (Azure) product benefits, and two sets of the Azure specialization product benefits (assuming continued enrolment and eligibility of both specializations).
Feb 2023	Contoso meets the requirements for, and attains, the Solutions Partner for Data & AI (Azure) designation.	Contoso is provided the incremental Data & AI (Azure) product benefits (i.e., Azure credits, Visual Studio subscriptions), with an expiry date of Contoso's next membership anniversary date (Jan 1, 2024).
Mar 2023	Contoso meets the requirements for, and is awarded, four additional Azure specializations (total of six).	Contoso is provided three additional incremental sets of the Azure specialization product benefits (considering the max cap of five Azure specialization benefits) with an expiry date of Contoso's next membership anniversary date (Jan 1, 2024).



Benefits for partners providing software solutions

ISV Success Core Benefits

Marketing benefits (or 'Go-to-Market')

Microsoft product name or description	Included
Marketplace Rewards *	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
1:1 Technical Consults	Up to 3 hours
Azure Standard Support Plan	Unlimited tickets

Product benefits

Microsoft product name or description	Quantity	Type
Azure Credits	\$5000 USD	Per year
GitHub Enterprise subscription	20	Seats
Visual Studio Enterprise IDE** (without monthly Azure credit)	25	Seats
Dynamics 365 Sales, Field Service and Customer Service Partner Sandbox	25	Seats
Microsoft 365 E5 developer subscription	25	Seats

Review the complete [ISV Success benefits](#) guide

*Eligible upon publication to Microsoft AppSource or Azure Marketplace

**For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

ISV Success Expanded Benefits*

Marketing benefits (or 'Go-to-Market')

Name or description	Included
**Marketplace Rewards	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
1:1 Technical Consults	Up to 50 hours
Azure Standard Support Plan	Unlimited tickets

Product benefits

Microsoft product name or description	Quantity	Type
Azure Credits	\$25,000 USD	Per year
GitHub Enterprise subscription	20	Seats
Visual Studio Enterprise IDE** (without monthly Azure credit)	25	Seats
Dynamics 365 Sales, Field Service and Customer Service Partner Sandbox	25	Seats
Microsoft 365 E5 developer subscription	25	Seats
GitHub Copilot	\$5,000 USD	Per year

*ISV Success Expanded offer is available by invite or nomination only

**Eligible upon publication to Microsoft AppSource or Azure Marketplace

***For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).

ISV Success Advanced Package*

Marketing benefits (or 'Go-to-Market')

Name or description	Included
**Marketplace Rewards	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
1:1 Technical Consults	Up to 50 hours
Azure Standard Support Plan	Unlimited tickets

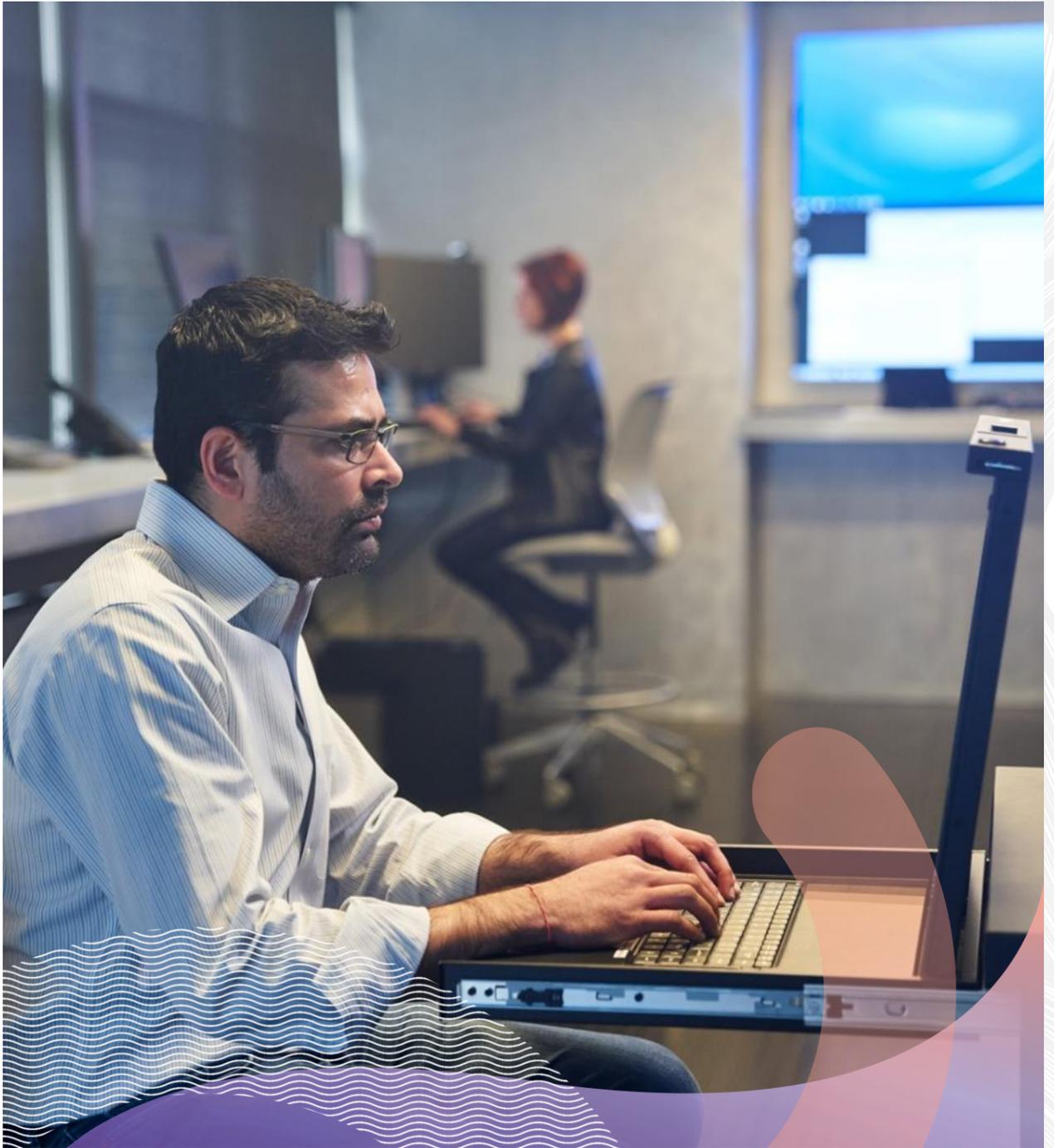
Product benefits

Microsoft product name or description	Quantity	Type
Cash incentives for ISVs in Build & Publish	Up to \$150,000 USD	Per year
Migration credits for ISVs in Grow	Up to \$50,000 USD	Per customer
Azure Credits	\$50,000 USD	Per year
GitHub Enterprise subscription	20	Seats
Visual Studio Enterprise IDE*** (without monthly Azure credit)	25	Seats
Dynamics 365 Sales, Field Service and Customer Service Partner Sandbox	25	Seats
Microsoft 365 E5 developer subscription	25	Seats
GitHub Copilot	\$5,000 USD	Per year

*Available to partners who have attained a Solutions Partner with certified software designation

**Eligible upon publication to Microsoft AppSource or Azure Marketplace

***For full Visual Studio Enterprise IDE updates, please reference this [Microsoft Learn documentation](#).



Solutions Partner designations for software developers

Solutions Partner with certified software benefits

Incremental benefits

Name or description	Included
<p>Digital Badges and Certified Letters: When you become a Solutions Partner with certified software, a digital badge appears by your solution on the Microsoft commercial marketplace. A certification badge increases customer confidence in your solution - 68% of customers searching for software solutions evaluate vendor certifications and badging when making purchasing decisions. Create a partner logo, certified letter, or award - Partner Center Microsoft Learn</p>	✓
<p>Press Release Template: Access a customizable template with guidelines to help announce your achievement of attaining a certified software designation.</p> <p>Solution Playcards: 1-page quick guide to the certified solution provided in a template familiar to Microsoft sellers.</p> <p>Choice of:</p> <ul style="list-style-type: none">• Customer-facing Solution Brief or: 2-pages focused on a high-level summary of the certified solution and its features and benefits for customers• Seller-facing Solution Battle Card: Designed to complement the solution playcards. 2-pages that provides sellers with a focused sales guide on how to talk about the certified solution with customers.	✓
<p>Solution Video: Animated 30-sec video used to generate interest and educate audiences on the value prop of the solution.</p>	✓
<p>Engagement Manager: Access subject matter experts who can assist with available marketing benefits listed above and guide you through the fulfillment process.</p>	✓
<p>Enhanced Microsoft Discoverability: Increased visibility and differentiation within Microsoft Seller Platforms.</p>	✓



Updates to Microsoft AI Cloud Partner Program Benefits Tables Before February 2026

The information in the following section is intended to help partners with benefits offers activated before February 6, 2026, by providing a historical view of what their offerings included before the update.

The content herein is being provided solely for discussion and general information purposes. The information herein should not be interpreted as an offer, endorsement, guarantee, commitment, or any other type of representation on the part of Microsoft. All decisions pertaining and related to your business needs including but not limited to strategies, solutions, partner selection, implementation, etc. rests solely with your business.

This section informs partners of what their benefits offerings contained before the February 2026 update. Please consult the previous sections of this chart to get an accurate view of post-February 2026 benefits.



Partner Launch Benefits

Product benefits

Marketing benefits (or 'Go-to-Market')

Name or description	Quantity
Digital Marketing Content OnDemand (DMC)	✓
Ready-to-Go Marketing Assets (Partner Marketing Center)	✓
Geo Expansion Readiness Assessment	✓

Product benefits

	Microsoft product name or description	Quantity	Type
NEW 2025	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	5	Users
NEW 2025	Teams Enterprise (EEA or RoW)	5	Users
	Azure Bulk Credits (Production)	\$700 USD	Per year
NEW 2025	Visual Studio Professional subscription (without monthly Azure credit)	1	Users
NEW 2025	Entra ID P2	5	Users
	Defender for Endpoint P2	5	Users
	Dynamics 365 Business Central Premium	4	Users
	Dynamics 365 Sales Enterprise	4	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Power BI Premium	4	Users
NEW 2025	Power Apps Premium	1	Users
NEW 2025	Power Automate Premium	1	Users
	Project Online – Project Plan 5	1	Users
	Visio Online – Visio Plan 2	1	Users



Partner Success Core Benefits

Product benefits

Marketing benefits (or 'Go-to-Market')

Name or description	Quantity
NEW 2025 Accelerate partner outcomes with Concierge	50
Digital Marketing Content OnDemand (DMC)	✓
Ready-to-Go Marketing Assets (Partner Marketing Center)	✓
Geo Expansion Readiness Assessment	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
Technical presales and deployment services (TP&D) <ul style="list-style-type: none"> Advisory hours to help plan, build, and implement solutions Assistance with technical sales prep and deal enablement 	5 hours Deduct hours
Partner cloud support incidents	2

Product benefits

Microsoft product name or description	Quantity	Type
NEW 2025 Microsoft 365 Business Premium (no Teams) (EEA or RoW)	15	Users
NEW 2025 Teams Enterprise (EEA or RoW)	15	Users
Azure Bulk Credits (Production)	\$2400 USD	Per year
Visual Studio Professional subscriptions (without monthly Azure credit)	8	Users
NEW 2025 Entra ID P2 ***	15	Users
NEW 2025 Defender for Endpoint P2 ***	15	Users
Dynamics 365 Business Central Premium	15	Users

****Beginning on January 22, 2025, as a one-time occurrence, these specific benefits will be added into existing active instances of this benefit offer.

Product benefits (continued)

	Microsoft product name or description	Quantity	Type
	Dynamics 365 Sales Enterprise	15	Users
	Power BI Premium	15	Users
▶ NEW 2025	Power Apps Premium	8	Users
▶ NEW 2025	Power Automate Premium	8	Users
	Windows 365 Enterprise – 8 vCPU, 32 GB RAM, 512 GB Storage	1	Users
	Project Online – Project Plan 5	5	Users
	Visio Online – Visio Plan 2	5	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
	Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
	System Center Client Management Suite (2022)	10	Licenses
	System Center Endpoint Protection (2019)	10	Licenses
	System Center Standard (2022)	8	Licenses
▶ NEW 2025	Windows Server CALs (2025)	16	Licenses
▶ NEW 2025	Window Server Standard – Per core (2025)	16	Licenses
▶ NEW 2025	Windows Server Datacenter – Per core (2025)	16	Licenses
▶ NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	20	Licenses



Partner Success Expanded Benefits

product benefits

Marketing benefits (or 'Go-to-Market')

	Name or description	Quantity
	Accelerate partner outcomes with Concierge	50
	Digital Marketing Content OnDemand (DMC)	✓
	Ready-to-Go Marketing Assets (Partner Marketing Center)	✓
	Geo Expansion Readiness Assessment	✓
	Partner Go-to-Market Toolbox	✓

Support and advisory benefits (formerly 'technical benefits')

Name or description	Quantity
Technical presales and deployment services (TP&D) <ul style="list-style-type: none"> • Advisory hours to help plan, build and implement solutions • Assistance with technical sales prep and deal enablement 	10 hours Unlimited
Partner Cloud Support incidents	5

Product benefits

	Microsoft product name or description	Quantity	Type
	Microsoft 365 Copilot	2	Users
	Microsoft 365 Copilot for Sales	2	Users
	Microsoft 365 Copilot for Finance	2	Users
	Microsoft 365 Copilot for Service	2	Users
	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	35	Users

Product benefits (continued)

	Microsoft product name or description	Quantity	Type
▶ NEW 2025	Teams Enterprise (EEA or RoW)	35	Users
▶ NEW 2025	Teams Premium	5	Users
▶ NEW 2025	Teams Rooms Pro	2	Users
	Azure Bulk Credits (Production)	\$4,000 USD	Per year
	Visual Studio Professional subscriptions (without monthly Azure credit)	15	Users
▶ NEW 2025	Entra ID P2	35	Users
▶ NEW 2025	Defender for Endpoint P2	35	Users
	Power BI Premium	35	Users
	Windows 365 Enterprise – 8 vCPU, 32 GB RAM, 512 GB Storage	2	Users
▶ NEW 2025	Power Apps Premium	15	Users
▶ NEW 2025	Power Automate Premium	15	Users
▶ NEW 2025	Power Automate Process	2	Bots
	Viva Suite	15	Users
	Project Online – Project Plan 5	5	Users
	Visio Online – Visio Plan 2	5	Users
	Dynamics 365 Business Central Premium	35	Users
	Dynamics 365 Sales Enterprise	35	Users
	Dynamics 365 Customer Insights	1	Tenant
	Dynamics 365 Customer Service Enterprise	35	Users
▶ NEW 2025	Dynamics 365 Finance Premium	35	Users
	Dynamics 365 Human Resources	35	Users
	Dynamics 365 Marketing (Base Pack)	1	Tenant
	Dynamics 365 Project Operations	35	Users
▶ NEW 2025	Dynamics 365 Team Members	35	Users
▶ NEW 2025	Dynamics 365 Contact Center	35	Users
▶ NEW 2025	Dynamics 365 Partner Sandbox – Contact Center	25	Users
	Dynamics 365 Partner Sandbox – Business Central	5	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users

Product benefits (continued)

Microsoft product name or description	Quantity	Type
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Customer Service Digital Messaging	1	Tenant
Dynamics 365 Partner Sandbox – eCommerce and Cloud Scale Unit	1	Tenant
Dynamics 365 Partner Sandbox – Guides	1	User
Dynamics 365 Partner Sandbox – Human Resources	5	Users
Dynamics 365 Partner Sandbox – Intelligent Order Management	1	Tenant
Dynamics 365 Partner Sandbox – Marketing	1	Tenant
Dynamics 365 Partner Sandbox – Sales Insights	5	Users
Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
Endpoint Configuration Manager (2019) formerly System Center Configuration Manager Suite	35	Licenses
SQL Server Enterprise – Per core (2019)	8	Licenses



Product benefits (continued)

	Microsoft product name or description	Quantity	Type
	System Center Client Management Suite (2022)	35	Licenses
	System Center Endpoint Protection (2019)	35	Licenses
	System Center Standard (2022)	16	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	32	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server CALs (2025)	35	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	35	Licenses





Solutions Partner designation specific benefits (incremental)

Product benefits

Benefits which are specific to and depend on the designation(s) attained, otherwise known as incremental benefits, are additive (exceptions apply) to each other and to common benefits. In particular, product benefits (formerly 'Internal Use Rights', or 'IURs') are aligned to the Solutions Partner designations and to specialization and expert offerings.

Product and offer terms and conditions apply. Details are subject to change.

Incremental product benefit categories (with links)

Solutions Partner designations

[Business Applications](#)

[Data & AI \(Azure\)](#)

[Digital & App Innovation \(Azure\)](#)

[Infrastructure \(Azure\)](#)

[Modern Work](#)

[Security](#)

Note: Solutions Partner product benefits for Data & AI, Digital & App Innovation, and Infrastructure (Azure) have a set of benefits which are 'core' across the three.

Specializations and expert offerings

[Azure](#)

[Business Applications](#)

[Modern Work](#)

[Security](#)

Notes: The classification of specializations and expert offerings for the purposes of benefits provisioning is based on the specialization classification listed [here](#). Product benefits for specializations and expert offerings are capped at a particular amount by category as set out in this document.



Solutions Partner designation

Product benefits

Solutions Partner designations

Business Applications product benefits

	Microsoft product name or description	Quantity	Type
▶ NEW 2025	Microsoft 365 Copilot for Sales	5	Users
▶ NEW 2025	Microsoft 365 Copilot for Finance	5	Users
▶ NEW 2025	Microsoft 365 Copilot for Service	5	Users
▶ NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
▶ NEW 2025	Teams Enterprise (EEA or RoW)	100	Users
▶ NEW 2025	Entra ID P2	100	Users
▶ NEW 2025	Defender for Endpoint P2	100	Users
	Dynamics 365 Business Central Premium	100	Users
	Dynamics 365 Customer Insights	1	Tenant
	Dynamics 365 Customer Service Enterprise	100	Users
	Dynamics 365 Human Resources	100	Users
	Dynamics 365 Marketing (Base Pack)	1	Tenant
	Dynamics 365 Project Operations	100	Users
▶ NEW 2025	Dynamics 365 Team Members	100	Users
	Dynamics 365 Sales Enterprise	100	Users
▶ NEW 2025	Dynamics 365 Finance Premium	100	Users
▶ NEW 2025	Dynamics 365 Contact Center	100	Users
▶ NEW 2025	Dynamics 365 Partner Sandbox – Contact Center	25	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users

Business Applications product benefits

Microsoft product name or description	Quantity	Type
Dynamics 365 Partner Sandbox – Operations Application Tier 2 Add on	1	Tenant
Dynamics 365 Partner Sandbox – Sales, Field Service, and Customer Service	25	Users
Dynamics 365 Partner Sandbox – Sales Insights	5	Users
Dynamics 365 Partner Sandbox – Marketing	1	Tenant
Dynamics 365 Partner Sandbox – eCommerce and Cloud Scale Unit	1	Tenant
Dynamics 365 Partner Sandbox – Guides	1	User
Dynamics 365 Partner Sandbox – Intelligent Order Management	1	Tenant
Dynamics 365 Partner Sandbox – Human Resources	5	Users
Dynamics 365 Partner Sandbox – Customer Service Digital Messaging	5	Users
Dynamics 365 Partner Sandbox – Business Central	5	Users
Microsoft Project Online (Plan 5)	20	Users
Power BI Premium	100	Users
 Power Apps Premium	25	Users
 Power Automate Premium	25	Users
 Power Automate Process	5	Bots
Visio Online (Plan 2)	5	Users
Visual Studio Enterprise subscriptions*	25	Users
Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
System Center Client Management Suite (2022)**	100	Licenses
Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
System Center Endpoint Protection (2019)	100	Licenses

*Refer to the [Change log](#) item no. 2 and 6 for more details.**Refer to the [Change log](#) item no. 3 and 6 for more details.

Business Applications product benefits

	Microsoft product name or description	Quantity	Type
	System Center Standard (2022)**	32	Licenses
▶ NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
▶ NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
▶ NEW 2025	Windows Server CALs (2025)	100	Licenses
▶ NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
▶ NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



Data & AI (Azure) product benefits

	Microsoft product name or description	Quantity	Type
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Visual Studio Enterprise subscriptions*	25	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
Products listed below are 'core' (granted once and not incremental) across only the Data & AI, Digital & App Innovation, and Infrastructure (Azure) Solutions Partner designations			
	Teams Enterprise (EEA or RoW)	100	Users
	Entra ID P2	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

*Refer to the [Change log](#) item no. 2 and 6 for more details.

**Refer to the [Change log](#) item no. 3 and 6 for more details.

Data & AI (Azure) product benefits

	Microsoft product name or description	Quantity	Type
	Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



**Refer to the [Change log](#) item no. 3 and 6 for more details.

Digital & App Innovation (Azure) product benefits

	Microsoft product name or description	Quantity	Type
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Visual Studio Enterprise subscriptions*	25	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
Products listed below are 'core' (granted once and not incremental) across only the Data & AI, Digital & App Innovation, and Infrastructure (Azure) Solutions Partner designations			
	Teams Enterprise (EEA or RoW)	100	Users
	Entra ID P2	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

*Refer to the [Change log](#) item no. 2 and 6 for more details.

**Refer to the [Change log](#) item no. 3 and 6 for more details.

Digital & App Innovation (Azure) product benefits

	Microsoft product name or description	Quantity	Type
	Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



**Refer to the [Change log](#) item no. 3 and 6 for more details.

Infrastructure (Azure) product benefits

	Microsoft product name or description	Quantity	Type
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Visual Studio Enterprise subscriptions*	25	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Windows 11 IoT Enterprise LTSC	20	Licenses
Products listed below are 'core' (granted once and not incremental) across only the Data & AI, Digital & App Innovation, and Infrastructure (Azure) Solutions Partner designations			
	Teams Enterprise (EEA or RoW)	100	Users
	Entra ID P2	100	Users
	Defender for Endpoint P2	100	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E3 (no Teams) (EEA or RoW)	100	Users
	Microsoft Project Online – Project Plan 5	20	Users
	Power BI Premium	100	Users
	Microsoft Visio Online – Visio Plan 2	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

*Refer to the [Change log](#) item no. 2 and 6 for more details.

**Refer to the [Change log](#) item no. 3 and 6 for more details.

Infrastructure (Azure) product benefits

	Microsoft product name or description	Quantity	Type
	Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
NEW 2025	Windows Server CALs (2025)	100	Licenses
NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



**Refer to the [Change log](#) item no. 3 and 6 for more details.

Modern Work product benefits

	Microsoft product name or description	Quantity	Type
 NEW 2025	Microsoft 365 Copilot	5	Users
 NEW 2025	Microsoft 365 E5 (no Teams) (EEA or RoW)	200	Users
 NEW 2025	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	25	Users
 NEW 2025	Teams Enterprise (EEA or RoW)	225	Users
 NEW 2025	Teams Premium	10	Users
 NEW 2025	Teams Rooms Pro	5	Users
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
 NEW 2025	Power Apps Premium	25	Users
 NEW 2025	Power Automate Premium	25	Users
 NEW 2025	Power Automate Process	5	Bots
	Microsoft 365 EDU A5	25	Users
	Microsoft Project Online (Plan 5)	20	Users
	Visio Online (Plan 2)	5	Users
	Visual Studio Enterprise subscriptions*	25	Users
	Viva Suite	50	Users
	Windows 365 Enterprise (Premium) – 8 vCPU, 32 GB RAM, 512 GB Storage	5	Users
	Microsoft SQL Server Enterprise – Per core (2019)	16	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

*Refer to the [Change log](#) item no. 2 and 6 for more details.

**Refer to the [Change log](#) item no. 3 and 6 for more details.

Modern Work product benefits (continued)

	Microsoft product name or description	Quantity	Type
	Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
▶ NEW 2025	Windows Server Standard – Per core (2025)	100	Licenses
▶ NEW 2025	Windows Server Datacenter – Per core (2025)	32	Licenses
▶ NEW 2025	Windows Server CALs (2025)	100	Licenses
▶ NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
▶ NEW 2025	Window 11 Enterprise 24H2	50	Licenses
▶ NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
▶ NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
▶ NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
▶ NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses

**Refer to the [Change log](#) item no. 3 and 6 for more details.

Security product benefits

	Microsoft product name or description	Quantity	Type
	Azure Bulk Credits (Production)	\$6,000 USD	Per year
	Dynamics 365 Partner Sandbox – Operations Application	25	Users
	Dynamics 365 Partner Sandbox – Sales, Field Service and Customer Service	25	Users
	Microsoft 365 E5 (no Teams) (EEA or RoW)	100	Users
	Microsoft 365 Business Premium (no Teams) (EEA or RoW)	12	Users
	Teams Enterprise (EEA or RoW)	112	Users
	Power Apps Premium	25	Users
	Power Automate Premium	25	Users
	Power Automate Process	5	Bots
	Microsoft 365 EDU A5	12	Users
	Microsoft Project Online (Plan 5)	20	Users
	Visio Online (Plan 2)	5	Users
	Visual Studio Enterprise subscriptions*	25	Users
	Windows 365 Enterprise - 8 vCPU, 32 GB RAM, 512 GB Storage	2	Users
	Microsoft SQL Server Enterprise - per core (2019)	16	Licenses
	Microsoft Endpoint Configuration Manager (2019) <i>formerly System Center Configuration Manager Suite</i>	100	Licenses
	System Center Client Management Suite (2022)**	100	Licenses

*Refer to the [Change log](#) item no. 2 and 6 for more details.**Refer to the [Change log](#) item no. 3 and 6 for more details.

Security product benefits (continued)

	Microsoft product name or description	Quantity	Type
	System Center Endpoint Protection (2019)	100	Licenses
	System Center Standard (2022)**	32	Licenses
▶ NEW 2025	Windows Server Standard – Per core (2025)	100	Cores
▶ NEW 2025	Windows Server Datacenter – Per core (2025)	32	Cores
▶ NEW 2025	Windows Server CALs (2025)	100	Licenses
▶ NEW 2025	Windows Server Remote Desktop Services (RDS) CALs (2025)	100	Licenses
▶ NEW 2025	Window 11 Enterprise 24H2	50	Licenses
▶ NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
▶ NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
▶ NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
▶ NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses
	Windows Storage Server Workgroup (2016)	2	Licenses



**Refer to the [Change log](#) item no. 3 and 6 for more details.



Specializations and expert offerings

Product benefits

As part of the Solutions Partner benefits, if you have earned a specialization, you will receive incremental product benefits to help further accelerate your business. Incremental benefits for specialization and offerings are only available with Solutions Partner benefits.

Each category of the specializations and expert offerings (Azure, Business Applications, Modern Work and Security) has individual maximum cap amounts for benefits provisioning: the number of specializations or expert offerings in that category which will be eligible for incremental product benefits. Refer to the table [of specializations and expert offerings benefits categories](#) at the end of this section for the classification. The max cap amounts are outlined in the following tables. Details are subject to change.

Specialization and expert offering benefits will be provided at the time of purchasing Solutions Partner benefits, or at the time of attainment through the remainder of the Solutions Partner membership year for additional specializations and expert offerings attained (within the respective max cap amounts). Refer to the illustrative example for more details.

Azure specialization and expert offering product benefits

Max cap amount: 5 specializations or expert offerings

	Microsoft product name or description	Quantity	Type
 NEW 2025	GitHub Copilot Enterprise (via Azure Credits)	\$4,680 USD	Per year
 NEW 2025	GitHub Enterprise Metered (via Azure Credits)	\$2,520 USD	Per year
 NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	30	Users
 NEW 2025	Teams Enterprise (EEA or RoW)	30	Users
 NEW 2025	Entra ID P2	30	Users
 NEW 2025	Defender for Endpoint P2	30	Users
	Azure Bulk Credits (Production)	\$12,000 USD	Per year
	Visual Studio Enterprise subscriptions*	10	Users
 NEW 2025	Window 11 Enterprise 24H2	50	Licenses
 NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
 NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
 NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
 NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses

Azure credits provided for GitHub Enterprise, and GitHub Copilot as part of Azure specializations can solely be used for those purposes. Any other use is strictly prohibited.

Business Applications product benefits

Max cap amount: 3 specializations or expert offerings

	Microsoft product name or description	Quantity	Type
▶ NEW 2025	Microsoft 365 Copilot for Sales	5	Users
▶ NEW 2025	Microsoft 365 Copilot for Finance	5	Users
▶ NEW 2025	Microsoft 365 Copilot for Service	5	Users
▶ NEW 2025	Microsoft 365 E3 (no Teams) (EEA or RoW)	50	Users
▶ NEW 2025	Teams Enterprise(EEA or RoW)	50	Users
▶ NEW 2025	Entra ID P2	50	Users
▶ NEW 2025	Defender for Endpoint P2	50	Users
	Azure Bulk Credits (Production)	\$4,500 USD	Per year
	Dynamics 365 Business Central Premium	25	Users
	Dynamics 365 Customer Service Enterprise	25	Users
▶ NEW 2025	Dynamics 365 Finance Premium	25	Users
▶ NEW 2025	Dynamics 365 Contact Center	25	Users
	Dynamics 365 Human Resources	25	Users
	Dynamics 365 Marketing (Attach) <i>includes additional contacts and interactions</i>	1	Tenant
	Dynamics 365 Project Operations	25	Users
	Dynamics 365 Sales Enterprise	25	Users
▶ NEW 2025	Dynamics 365 Team Members	25	Users
	Visual Studio Enterprise subscriptions*	10	Users
▶ NEW 2025	Power Apps Premium	25	Users
▶ NEW 2025	Power Automate Premium	25	Users
▶ NEW 2025	Power Automate Process	5	Bots

*Refer to the [Change log](#) item no. 2 for more details.

Business Applications product benefits (continued)

Max cap amount: 3 specializations or expert offerings ▶

	Microsoft product name or description	Quantity	Type
▶ NEW 2025	Window 11 Enterprise 24H2	50	Licenses
▶ NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
▶ NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
▶ NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
▶ NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses

Modern Work specialization product benefits

Max cap amount: 3 specializations or expert offerings

	Microsoft product name or description	Quantity	Type
 NEW 2025	Microsoft 365 Copilot	5	Users
 NEW 2025	Microsoft 365 E5 (no Teams) (EEA or RoW)	50	Users
 NEW 2025	Teams Enterprise (EEA or RoW)	50	Users
 NEW 2025	Teams Premium	30	Users
 NEW 2025	Teams Rooms Pro	20	Users
	Azure Bulk Credits (Production)	\$4,500 USD	Per year
	Visual Studio Enterprise subscriptions*	10	Users
	Viva Suite	50	Users
 NEW 2025	Window 11 Enterprise 24H2	50	Licenses
 NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
 NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
 NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
 NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses

*Refer to the [Change log](#) item no. 2 for more details.

Security specialization product benefits

Max cap amount: 3 specializations or expert offerings

	Microsoft product name or description	Quantity	Type
 NEW 2025	Security Copilot (via Azure Credits)	\$5,000 USD	Per year
 NEW 2025	Microsoft 365 E5 (no Teams) (EEA or RoW)	50	Users
 NEW 2025	Teams Enterprise (EEA or RoW)	50	Users
	Azure Bulk Credits (Production)	\$9,000 USD	Per year
	Visual Studio Enterprise subscriptions*	10	Users
 NEW 2025	Window 11 Enterprise 24H2	50	Licenses
 NEW 2025	Window 11 Enterprise N 24H2	50	Licenses
 NEW 2025	Windows 11 IoT Enterprise LTSC	20	Licenses
 NEW 2025	Windows 11 Enterprise LTSC	50	Licenses
 NEW 2025	Windows 11 Enterprise N LTSC	50	Licenses

*Refer to the [Change log](#) item no. 2 for more details

Azure credits provided for Security Copilot part of security specializations can solely be used for that purpose. Any other use is strictly prohibited.

Specializations and expert offerings benefits categories

The classification of specializations and expert offerings for the purposes of benefits provisioning and capping is based on the current specialization classification and includes Azure Expert MSP. For clarity, these classifications and the associated specializations and expert offerings are listed below. Details are subject to change.

Category	Specialization or expert offering name
Azure	<ul style="list-style-type: none"> AI Apps on Microsoft Azure Azure Expert MSP Infra and Database Migration to Microsoft Azure* SAP on Microsoft Azure Data Warehouse Migration to Microsoft Azure Kubernetes on Microsoft Azure Migrate Enterprise Applications to Microsoft Azure Microsoft Azure Virtual Desktop Analytics on Microsoft Azure Microsoft Azure VMware Solution AI Platform on Microsoft Azure DevOps with GitHub on Microsoft Azure Hybrid Cloud Infrastructure with Microsoft Azure Stack HCI Networking Services in Microsoft Azure
Business Applications**	<ul style="list-style-type: none"> Low Code Application Development Business Intelligence Intelligent Automation Small and Midsize Business Management Sales Service Finance Supply Chain
Modern Work	<ul style="list-style-type: none"> Microsoft Copilot Modernize Endpoints Adoption and Change Management Calling for Microsoft Teams Customer Solutions for Microsoft Teams Meetings and Meeting Rooms for Microsoft Teams Teamwork Deployment
Security	<ul style="list-style-type: none"> Cloud Security Identity and Access Management Data Security Threat Protection

Change log

The following is a summary of the latest updates made to the Microsoft AI Cloud Partner Program Benefits Guide

Please note that program information herein is subject to change and should not be interpreted as an offer, endorsement, guarantee, commitment or any other type of representation on the part of Microsoft. Be sure to review the benefits information in [Partner Center](#) before paying the annual fee.

Date	Update number and title	Details
August 2022	1) GTM Toolbox points	While the GTM Toolbox – Used to create co-branded assets – Will remain active, the 18 points for editorial review of the assets will no longer be offered.
	<i>[Removed from tables as of June 2023]</i>	The planned launch of an Azure dev/test bulk sponsorship has been delayed until further notice. In the interim, dev/test credits will be re-introduced to the Visual Studio Enterprise subscriptions. The features of these Visual Studio Enterprise subscriptions will be the same as those offered as benefits for silver and gold competencies.
	<i>[Removed from tables as of August 2024]</i>	Product keys are only provided for software available via volume licensing. Currently Windows 11 IoT is not available in market via volume licensing.
	3) Windows 11 IoT <i>[Removed from tables as of August 2024]</i> 4) GitHub Enterprise Cloud subscriptions for the DevOps with GitHub on Microsoft Azure specialization	GitHub Enterprise Cloud subscriptions for the DevOps with GitHub on Microsoft Azure specialization will not be available until further notice.
December 2022	5) Updates to language for clarity	A) Updated the name of System Center Configuration Manager Suite to Microsoft Endpoint Configuration Manager. B) Updated the introduction of the Specialization section.

Change log (continued)

Date	Update number and title	Details
January 2023	6) Updated System Center Standard, and Client Management Suite to 2022 versions	Product keys and media for the 2022 versions of System Center Standard and System Center Client Management Suite and been added in Partner Center.
	7) Updated list of applicable Azure specializations to reflect updates with new Infra and Database Migration to Microsoft Azure Specialization	<p>As of January 9, 2023, the new Infra and Database Migration to Microsoft Azure Specialization will combine and replace the Windows Server and SQL Server Migration to Microsoft Azure specialization and the Linux and Open-Source Database Migration to Microsoft Azure specialization.</p> <p>Any incremental products benefit packages that have already been provisioned for enrollment in either the Windows Server and SQL Server Migration to Microsoft Azure specialization and/or the Linux and Open-Source Database Migration to Microsoft Azure specialization will not be affected during your current organization's solutions partner designation year. Please note, however, that at your organization's next solutions partner designation anniversary date, only the Infra and Database Migration to Microsoft specialization will be eligible for incremental product benefits against the maximum cap of five Azure specializations.</p>
June 2023	8) Updated list of applicable Business Applications specializations to reflect updates with four new specializations	As of March 2023, four new specializations were introduced: Finance, Sales, Service, and Supply Chain. These specializations are eligible for incremental product benefits against the maximum cap of one Business Applications specializations.

Change log (continued)

Date	Update number and title	Details
January 2024	9) New benefits offers	Inclusion of benefits for Partner Launch Benefits, Partner Success Core Benefits, and Partner Success Expanded Benefits.
March 2024	10) Updated branding	Aligned to latest branding for Copilot
April 2024	11) Updated to include new program offerings. 12) Updated structure	Updated to include ISV Success Core and Expanded offerings. Updated to include Solutions Partner with certified software benefits designation Added title pages, reorganized document, added introduction pages.
August 2024	1) Clarified RDS CALS versioning 2) Aligned and renamed new Signature Cloud Support limits 3) Included information about the planned January 22, 2025 benefits update	
December 2024	16) Updated branding 17) Updated benefit list for January 22, 2025 18) Added ISV Success Advanced	
January 2025	19) Updated branding and some language	
February 2025	20) Updated EEA (European Economic Area) and RoW (Rest of World) for certain products.	

Change log (continued)

Date	Update number and title	Details
February 2026	21) Updated benefits across partner benefits packages, Solutions Partner designations, and specializations to reflect 2026 changes.	<p>Microsoft 365 Copilot Added in:</p> <ul style="list-style-type: none">• Business Apps• Business Apps specialization• Security• Security specialization• Partner Expanded <p>Microsoft Dragon Copilot (Per User) Added in:</p> <ul style="list-style-type: none">• Partner Core• Partner Expanded <p>Microsoft Copilot Studio Added in:</p> <ul style="list-style-type: none">• Business Apps• Business Apps specialization• Modern Work• Modern Work specialization• Partner Expanded <p>GitHub Copilot Enterprise (via Azure credits) Added in:</p> <ul style="list-style-type: none">• All Azure specializations <p>Microsoft Defender Suite Added in:</p> <ul style="list-style-type: none">• Azure Core• Azure specialization• Business Apps• Business Apps specialization• Data & AI• Digital & App Innovation• Infrastructure• Modern Work• Modern Work specialization• Partner Launch• Partner Core• Partner Expanded• Security• Security specialization

Change log (continued)

Date	Update number and title	Details
February 2026	21) Updated benefits across partner benefits packages, Solutions Partner designations, and specializations to reflect 2026 changes.	<p>Microsoft Intune Suite Added in:</p> <ul style="list-style-type: none">• Modern Work• Modern Work specialization• Partner Expanded• Security• Security specialization <p>Microsoft Entra Suite Added in:</p> <ul style="list-style-type: none">• Modern Work• Modern Work specialization• Partner Expanded• Security• Security specialization <p>Azure Bulk Credits (Production) Added in:</p> <ul style="list-style-type: none">• Business Apps• Modern Work <p>Dynamics 365 Contact Center Added in:</p> <ul style="list-style-type: none">• Modern Work• Modern Work specialization



Disclaimers

* “Solutions Partner” refers to a company that is a member of the Microsoft AI Cloud Partner Program and may offer software, services, and/or solutions to customers. Reference to “Solutions Partner” in any content, materials, resources, web properties, etc. and any associated designation should be not interpreted as an offer, endorsement, guarantee, proof of effectiveness or functionality, a commitment or any other type of representation or warranty on the part of Microsoft. All decisions pertaining and related to your business needs including but not limited to strategies, solutions, partner selection, implementation, etc., rests solely with your business.

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***Beginning on January 22, 2025, as a one-time occurrence, these specific benefits will be added into existing active instances of this benefit offer.